Legend

WA = Cantilo Preliminary Data Request (10/22/02), B = LLG&M Document request (10/24/02)), C = Signal Hill Second Document Request, D = Cantilo Supplemental Data Request (11/1/02)

Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
	Corporate Re					
WA 1	C 203 C 206	Current snapshot of organizational charts before/after the proposed conversion listing all Premera subsidiaries and affiliated members of the Insurance Holding Company System of which Premera is a member, including headcount data.	09/17/2002 10/25/2002	Provided - Most recent org chart found at Exhibit A-6 Section 7 of 10/25/02 filing (9/3/02 Amendment Form B); Post conversion chart found at Exhibit B-3 of 9/17/02 filing	Complete Response	
WA 2		List of states where Premera and each of its affiliates is or has been licensed or qualified to do business for the last 5 years.	11/7/2002	List of states where PREMERA companies have been qualified to do business	Complete Response	
WA 3		Schedule of all acquisitions, mergers, dispositions, or other affiliations, and their incorporation status, effected by Premera from inception through the current date (1933 to present).	11/7/2002	Schedule of acquisitions, mergers, dispositions or other affiliations - November 1983 to present. The term "dispositions" is defined to mean material transactions (as defined in RCW 48.44.530) entered into by Premera with a third party in which it transferred or sold a line of business to such third party.	Incomplete Response	A general description has been provided. Lack of all history beginning in 1933 to present as of Dec 2002. (1/6/03) Premera states it is working on this (1/10/03) PREMERA RESPONSE: Premera is in the process of identifying corporate history since 1933 to supplement history since 1983 and is estimated to be provided by January 17, 2003.
WA 4	B 101	Presentations from senior management or by Premera's financial advisor(s) to Premera's management, its Board of Directors or any of its subcommittees regarding corporate strategy and planning, including all presentations regarding the proposed transaction and alternatives considered since January 1, 1997.	12/4/2002	See table listing 57 presentations from 2/12/97 to 10/6/02 a 0016751 to 0016754. Additional presentations provided.	Need written confirmation from Premera that response is complete	Received 57 presentations from 2/12/97 to 10/6/02 Confirm that Board usually meets quarterly; there are a number of months with no meeting notes; can document missing months if requested Request update through November -December 2002 Additional pages received. (1/6/03) Per 1/7/03 Meeting, Premera states all relevant Board minutes have been provided. (1/10/03) PREMERA COMMENT: Premera confirmed at the January 7 meeting with OIC and Consultants that the Premera Board of Directors generally meets on a quarterly basis. Premera received clarification from the consultants at the January 7 meeting that the term "strategic" should include transactions or proposed acquisition transactions involving Premera. Premera is in the process of producing relevant requested documents based on this clarification by the consultants.

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
					(per states consultants)	1 Tovided dild i Tollield 5 Responses
WA 5		All written correspondence and materials exchanged between Premera and its financial advisor(s).	12/2/2002	This response contains documents that have been presented to Premera by its financial advisors (Goldman Sachs) that have been used in analyzing the conversion and Premera's strategic alternatives. It does not include general correspondence such as health care industry news clippings, equity analyst reports, updates on conversion activities of other Blue plans and other administrative and scheduling issues. See also documents provided pursuant to WA 04.	Incomplete Response	The Response only provides the dates and short descriptions of the Goldman Sach's reports; The Request is much broader in scope than the Response provided; Have been asked to also refer to WA 04 Confirm that this is complete in records of Board Mtgs; Confirm that there has been no correspondence with Goldman aside from presentations. PREMERA COMMENT: The documents that were provided in request WA4 that are authored by Goldman Sachs are the only presentations that have been made to the Board of Directors by Goldman Sachs. Each of those presentations were reviewed by Premera's executive management prior to presentation to the Board of Directors. Premera will be providing its engagement letter with Goldman Sachs and will perform another search to determine whether there are additional responsive documents.
WA 6	B 102 B 103 B 106 B 113	Minutes of meetings of Premera's Board of Directors and any of its subcommittees that have examined the issue of the potential conversion for the last five years.	11/15/2002 12/11/2002	Board and Committee minutes in which the proposed conversion was discussed; Minutes of Special Meeting of Board of Directors on 1/24/02	Incomplete Response	Management has indicated that many of the most recent minutes have not yet been provided, which include minutes of presentations by the financial advisors and review of compensation arrangements; Also, at the very least, we need a description of the redacted portions of the provided minutes, and reasoning for the redactions; Additional pages received on 12 Dec. Confirm that this was the only meeting. No subcommittee minutes have been provided. (1/6/03) PREMERA COMMENT: August and October 2002 Board and Committee minutes to be provided to consultants by January 17, 2003. Per January 7 meeting with Consultants, Premera will be providing a log with a general description of the subject matter for materials redacted from the data production that are privileged materials.
WA 7		Copies of any third-party consultant studies/actuarial appraisals prepared for Premera with respect to the transaction.	11/15/2002	Except for the Millman letter contained in Exhibit E-7 to the Form A, there are no studies/actuarial appraisals with respect to the financial implication of the transaction to Premera. The minutes of Board meetings will elaborate on discussion that was held while Premera's consultants were present. Furthermore, presentations made to Premera's Board by the Board's financial advisors are contained in exhibit WA 05 (cross-referenced to WA 04).		
WA 8		Any studies or analyses prepared with respect to the impact of Premera's conversion to "for-profit" status.	11/15/2002	None. Please see reference to WA 07.	Complete Response	

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
WA 9	C 207	Summary description of all inter-company agreements (e.g., general management, cost sharing, investment management, tax sharing) in force from January 1, 1997, to the present, and changes thereto through the current date.	11/7/2002	Exhibit listing and describing all intercompany agreements currently in effect or entered into or effective after 1/1/97 and not in effect today	Complete Response	
WA 10	C 207 C 243	A schedule of payments/reimbursements for all inter-company expenses related to any inter-company agreements for the year 2001 and for the six months ended June 30, 2002 (and the nine months ended September 30, 2002, when available).	11/15/2002	Monthly memos asking for fund transfers, which agrees to the intercompany balances, per the general ledger, and then support from the general ledger showing the amounts settled in the subsequent months	Complete Response	
WA 11	C 207	Blue Cross Blue Shield Association ("BCBSA") licensing agreement.	11/7/2002	BCBSA primary licensing agreements	Complete Response	
WA 12		Most recent application of Premera for renewal of regular membership in the BCBSA.	11/7/2002	Section 10 of the Primary Licensee Agreement provides that the License Agreement remains in effect until terminated. Thus, there is no renewal application.	Complete Response	
WA 13		Complete copies of all correspondence, including e-mails and memoranda of oral conversations, between Premera and BCBSA regarding the proposed conversion and related or alternative transactions.	12/11/2002	Description of materials presented to BCBSA on 6/26/02: "Meeting with BCBSA"; "Premera Reorganization". Description of oral presentation.	Incomplete Response	Received on 12 Dec. See e-mail from Andrew Taktajian to Peter Buck of December 16, 2002 for a complete explanation. Did not receive a response regarding the various restrictions or terms included in the agreements of the proposed or alternative conversions (i.e. voting trust and divestiture agreement, etc), or communication with Premera such as the various structure of the proposed or alternative conversions, including but not limited to, the Foundation Shareholder and Charitable Organizations. (1/6/03) Premera is addressing confidentiality issuesw/BCBSA others. (1/10/2003) PREMERA RESPONSE: As mentioned during the January 7 meeting with the consultants, Premera is in the process of addressing confidentiality issues with the BCBSA.
WA 14		The most recent articles of incorporation and bylaws for each of the companies within Premera, including, the articles of incorporation and bylaws for PBC-AK.	11/15/2002	Most recent articles of incorporation and bylaws for each company in the Premera system	Complete Response	
WA 15		The articles of dissolution and plans of distribution for LifeWise.	11/15/2002	Articles of dissolution and plans of distribution for LifeWise	Complete Response	
WA 16	B 114 B115 B116	Application for solicitation permit for New PREMERA.	11/15/2002	See letter, dated October 25, 2002, from Premera to James Odiorne	Incomplete Response	Letter dated October 25, 2002 from Premera to James Odiorne stating that a solicitation permit is not required, conflicts with OIC's deficiency letter. (1/6/03) PREMERA RESPONSE: Premera seeks to discuss this matter further with the OIC Review Team.

Legend

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
WA 17		Registration documents for health service contractor status for the post-conversion "new" companies.	11/15/2002	See WA 16.	incomplete Response	Response refers to a letter dated October 25, 2002, from Premera to James Odiorne (1/6/03)
						PREMERA RESPONSE: Premera seeks to discuss this matter further with the OIC Review Team.
WA 18		Any documents regarding analysis by Premera or its advisors of the Foundation Shareholder's, and its related Washington and Alaska charitable organizations', funding and governance issues.	11/15/2002	IRC 501(c)(3) Private Foundation – 10/25/01 Panther Project – 501(c)(3) Purposes: Unmet Healthcare Needs Document outlining Relationship of Tax-Exempt Organizations to For-profit Entity (Missouri, Wisconsin, California)	Complete Response	
WA 19		The following exhibits to the Form A that have not been provided to date:				
WA 19	B 119	Exhibit A-6 - Application for Certificate of Authority for PBC-AK in Alaska	10/25/2002	Exhibit A-6 of 10/25/02 filing	Complete Response	
WA 19	B 121	Exhibit E-7 - Business Plan (according to form A, was submitted confidentially)	9/30/2002	Exhibit E-7 (in its entirety) filed on 9/30/02) and redacted version filed (10/25/02)	Complete Response	
WA 19	B 122	Exhibit E-8 - Description of Destacking Transaction	10/25/2002	Exhibit E-8 of 10/25/02 filing	Complete Response	
WA 19	B 123	Exhibit G-10 - Description of Stock Ownership Plans	10/25/2002	Exhibit G-10 of 10/25/02 filing	Complete Response	
WA 19	B 124	Exhibit G-20 - BCBSA License Agreement Addendum	10/25/2002	Exhibit G-20 of 10/25/02 filing	Complete Response	
WA 19	B 125	Exhibit G-21 - Intellectual Property License Agreement	10/25/2002	Exhibit G-21 of 10/25/02 filing	Complete Response	
WA 19	B 126	Exhibit H-1 - Financial Statements of Applicant and its Affiliates	9/17/2002	Exhibit H-1 of 9/17/02 filing	Complete Response	
WA 19	B 127	Exhibit H-2 - Management Agreement	10/25/2002	Exhibit H-2 of 10/25/02 filing	Complete Response	
	Financial Stat					
WA 20	806	Complete statutory Annual Statements and audited statutory financial statements for all statutory entities for all the years in business for each entity	11/7/2002	Audited Statutory Basis Financial Statements for the following: BCWA 1997; MSC 1997; Premera Blue Cross 1998-2001; HealthPlus 1997-99; SWL 1997-2001; LifeWise 1997-2001; Premera LifeWise Health Plan 2001. Statutory Annual Statements 1997-2001 - 2 full sets for each entity. PBC Audited Consolidated Financials 1997-2000; 1997 Audited Consolidated Financial for MSC; 1997 Consolidated Financials for BCWA. See also Request Response 806	Incomplete Response	As of 12/30/02, we have received historical corporate annual reports but not historical Department of Insurance filings. OK to use Dept. Filings per OIC See request #820: Historical annual reports 1948-1952; 1954-1985; 1987; 1989-1992; We have received statements dating to 1997, require information for additional years; Request #806 received on 12 Dec. Confirm completion of response. (1/6/03) Expect 2002 statutory filings 2/28/2003 PREMERA RESPONSE: Premera understands that PWC has obtained or is obtaining such information from the OIC and will seek Premera's review of such information and to verify, to its knowledge, that the persons who executed such statements were officers of the company at the time of execution.
WA 21		Supplemental Annual Statement filings for Premera, including Management's Discussion and Analysis, SVO Compliance Certification, Supplemental Compensation Exhibit, and Schedule DC (if there are any investments in insurance futures) for all years.	11/7/2002 11/20/2002	Management discussion & analysis for PBC and affiliates 1997 to 2002; Supplement Compensation Exhibit PBC and affiliates 1997 to 2001	Complete Response	
WA 22		Statutory Quarterly Statement for Premera statutory entities as of June 30, 2002, and September 30, 2002.	11/7/2002 11/21/2002	Quarterly Statutory Statements to the NAIC as of 6/30/02 and 09/30/02 for PBC, MSC Life, SWL, LifeWise, PLHP.	Complete Response	

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
WA 23	819	STAT to GAAP reconciliations for statutory entities for the period ending December 31, 1990, through December 31, 2001.	11/15/2002	Stat to GAAP reconciliations: PRB 1997-2001; SWL 1997- 2001; LHPO 1997-2001; MSC Life 1997-2001; MSC 1997;	Complete Response	
WA 24	248	BAudited GAAP financial consolidated statements for Premera, together with consolidating schedules and footnotes, for all the years in business.	9/17/2002 11/19/2002	HealthPlus 1997-99; LHPW 2000-01 See Exhibit H-1 of 09/17/02 Form A filing. Premera consolidated financial statements 1997 through 9/30/02	Complete Response	
WA 25	804 248	Audited GAAP financial statements for all Premera subsidiaries and affiliates for all the years in business, and for the six months ended June 30, 2002, and the nine months ended September 30, 2002 (when available).	11/19/2002 1/8/2003	Income statements for all entities and lines of business 1997 through 9/30/02; Consolidated GAAP Financial Statements for PBC for 2001	Complete Response	
WA 26	C 205	Breakdown of historical financial information on a premium and fee basis by product line, operating unit and geographic region for the years ended December 31,1997, through 2001 and Q1 and Q2 2001 and 2002 (Also provide Q3 2001 and 2002 data when available).	11/19/2002	Income statements for all entities and lines of business 1997 through 9/30/02	Incomplete Response	Can Combine with WA 60, but need LOB reports from 1987 to present. We have received statements dating to 1997, require information for prior years. Updated with LOB in Exhibit E 427 provided electronically on 1/03/2003; Also, breakdown of financial information on a premium and fee basis by product line, operating unit and geographic region for the year ended December 31, 2002. (1/6/03) Work to date only goes to 2001, but need to go back to 1997 (1/10/2003) PREMERA RESPONSE: See Response #838 for "Split P&L" from 01/01/01 through 09/30/02. Premera received clarification from the Consultants that they are seeking the "Split P&L" back to 01/01/97. Premera Finance Dept. is in the process of developing "Split P&L" from 01/01/97-12/31/00.
WA 27		Balance sheet, income statement, cash flow statement, and the analysis of operation by lines of business for Blue Cross in Washington and Alaska and Medical Service Corporation of Eastern Washington starting in 1957 and every 10 years until 1997.	11/7/2002	This information is found in the annual statutory statements (See WA 20 above).	Incomplete Response	We have received statements dating to 1997, require information for prior years (1/6/03) PREMERA RESPONSE: Premera is attempting to locate any available statements for the years requested beginning in 1957.
WA 28	B 154 B 159 B155 802	Monthly internal management reports, including operating results, management discussion and analysis of financial results, and a comparison of performance relative to budget on a premium and fee basis, since January 1, 1999.	11/15/2002 1/8/2003	Monthly internal management reports, including operating results, management discussion and analysis of financial results, and a comparison of performance relative to budge on a premium and fee basis, since January 1, 1999; Monthly Internal Management Reports for September-November 2002	Incomplete Response - Sept., Nov., Dec. management reports not yet received	Need September 2002 version; Request #802 received on 12 Dec. Also need monthly internal management reports for November and December 2002. (1/6/03) PREMERA RESPONSE: Premera provided requested information on January 6, 2003.
WA 29		Any detail on minority interests or nonconsolidated investments included on Premera's balance sheet, including a description of each venture and the partner(s), Premera's ownership, the initial amount invested, and summary historical and projected financial statements.	11/7/2002	This item is not applicable	Complete Response	

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
	Audit Informa			T=		
WA 30		External auditor's management letter with management response for the last three years 2001, 2000, and 1999.	11/7/2002	External auditor's management letter with management response for 1999, 2000 and 2001	Complete Response	
WA 31		External auditor's summary of unadjusted differences list in connection with December 31, 2001, audit.	11/15/2002	External auditor's summary of unadjusted differences in conjunction with the 12/31/01 audit	Complete Response	
WA 32	B 140 826 827 816	Summary listing of all internal audits conducted in 2001, and through June 30, 2002, and access to audit reports and work papers.	11/15/2002	List of internal audit reports issued between 1/1/01 and 6/30/02. See also Request Responses 826 and 827	Complete Response	Response - follow up questions and requests could result from review of material provided
WA 33	B 140	Access to independent auditors' working papers to related to the 2001, 2000, 1999, and 1998 audits.	11/15/2002	Ernst & Young's workpapers have been made available for inspection by the Consultants, were reviewed during the week of November 25, 2002, and copies were mailed to PWC on December 4 and 11, 2002.	Complete Response	Response - Additional questions for E&Y could result from additional work
WA 34	B 144	All letters from independent accountants to Premera or any subsidiary, and any reports prepared by internal auditors, counsel or others, regarding Premera's internal control systems, methods of accounting, and any correspondence related to material accounting issues (e.g., change in accountants, increase in reserves for doubtful accounts) since January 1, 1998.	11/15/2002 12/11/2002	E&Y required communications 1998-2001; E&Y Internal Control Letters: PBC 1999-2001; HealthPlus 1998-99; SWL 1997-8, 2001; LHPO 1997, 2001; MSC Life 1997; LHPW 2001; Internal control letters - PBC 1998, LWS 1998, MSC Life 1998	Complete Response	
WA 35		Management representation letters and audit waiver letters for all internal audits conducted in 2001, and through June 30, 2002 (and September 30, 2002, when available).	11/15/2002	None. See WA 32.	Complete Response	
	Regulatory F	inancial/Actuarial Information				
WA 36		Summary of Premera permitted statutory accounting practices in Washington, Alaska, and Oregon for each of the ten years ended December 31, 2001, and for the six months ended June 30, 2002 (and the nine months ended September 30, 2002, when available).	11/15/2002	Not applicable. Premera does not use any significant permitted statutory accounting practices.	Complete Response	
WA 37		For each of Premera's subsidiaries: a description of the basis of valuation utilized in the statutory Annual Statement of Premera as of December 31, 2001, including any NAIC Securities Valuation Office fillings.	11/15/2002	A copy of the applicable notes and Schedule D pages from the 2001 PBC Annual Statement	Complete Response	
WA 38		NAIC IRIS Ratio results for Premera for the years ended December 31, 1997, to December 31, 2001, including copies of management's analysis of any "unusual values".	11/7/2002	NAIC IRIS Ratio results: SWL 1998-2001; LifeWise 1999- 2000; MSC Life 1997-2001	Complete Response	
WA 39		NAIC Risk-Based Capital calculations for Premera's statutory entities for the years ended December 31, 1997, to December 31, 2001.	11/7/2002	NAIC Risk-Based Capital calculations for: PBC 1998-2001; MSC Life 1997-2001; HealthPlus 1998-99; SWL 1998- 2001; LifeWise 1997-2001; PLHP 2000-2001; SWL 1997	Complete Response	
WA 40		All statutory financial examination reports of Premera and its regulated affiliates for any state for the years ending December 31, 1997, to December 31, 2001.	12/4/2002	Report of Financial Exam by OID as of 12/31/99 re LifeWise Oregon; Memo dated 12/13/01 to Neeraj Gupta from Mike Phillips re follow-up exam of LifeWise Oregon	Incomplete Response	Need to confirm this is the only report in that period: Report of Financial Examination by Oregon Division as of 12/31/1999; 2002 letter to Gupta re: follow-up examination (1/6/03) PREMERA RESPONSE: Premera confirmed on January 7 that this is the only financial examination
N/A 44		Astronial analysis and assets are also for this beauty's	44/45/2022	Opinion letter by James Louds	Consists December	report for the period of examination covered by this request.
WA 41	1	Actuarial analyses and reports prepared for this transaction.	11/15/2002	Opinion letter by Jerry Lusk	Complete Response	

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
	Tax, Financia	al and Actuarial Information Related to this Transaction		<u> </u>		
WA 42		All federal and state income tax returns for 2001, 2000, and 1999 for the Premera group and its affiliates including supporting workpaper files and access to any additional prior year open returns not requested above as necessary.	11/15/2002	Federal Corporate income tax form 1120-PC for tax years 1999-2001; Alaska Corporation net income tax returns 1999-2001; Oregon Insurance Excise tax returns 1999-2001	Complete Response	
WA 43	C 257	Copy of any tax sharing agreements to which Premera or any of its affiliates is a party and documentation supporting the settlement of intercompany balances in accordance with such agreements.	11/15/2002 11/21/2002	Tax Sharing Agreement between PBC, MSC & Premera; Restated Tax Sharing Agreement - Premera, BCWA and MSC; Workpapers supporting allocation of federal income taxes to affiliates for years 1997 through 2002; Records proving that allocations reported in Item 4 were charged to affiliates and collected are available at the Company's place of business. Documentation supporting the settlement of inter-company balances in accordance with tax sharing agreements.	Complete Response	
WA 44	C 258	List of current open tax years and summary of statute of limitations extensions or waivers.	11/15/2002	Description of the Statutes of Limitations presently in place. List of open years	Complete Response	
WA 45	B 110 C 258	Listing of issues that have been raised but are unresolved and agreed to adjustments with respect to examinations in process.	11/15/2002	Listing of issues raised	Complete Response	
WA 46	B 110	Listing of any issues raised in connection with previous IRS examinations in the last 10 years and an explanation of how such items were resolved.	11/15/2002	Income tax issues raised by the IRS since 1997	Complete Response	
WA 47		Listing of any deferred inter-company transactions among Premera and its affiliates.	11/15/2002	Response to query re deferred inter-company items	Complete Response	
WA 48		Provide information relating to the proposed tax treatment of costs incurred by Premera and its affiliates in connection with the proposed transaction.	11/15/2002	Tentative principles for the tax treatment of the conversion costs	Complete Response	
WA 49		Any tax opinions or memoranda (both internal or external) whether in draft or final form, or ruling requests related to the conversion and its impact on the company, the policyholders, or the foundation.	1/8/2003	Draft Forms of Opinion for Section 833, 368 and 382; Ruling requests to the Washington Department of Revenue with respect to certain excise taxes are in the process of initial drafting	Incomplete Response	See Item WA 169 PREMERA RESPONSE: Premera provided the requested information on January 6, 2003.
WA 50		Any tax opinions, or memoranda (both internal or external) whether in draft or final form relating to whether Premera has previously undergone a material change in operations or structure pursuant to IRC section 833.		-	No Response	PREMERA RESPONSE: Premera will include this item on the log identifying privileged subject matters.
WA 51	B 111	Copies of any valuations performed in connection with subscriber contracts, workforce and other intangibles that existed as of January 1, 1987, and summary of amortization deductions taken in prior open tax returns (if any).	11/15/2002	Copy of the Deloitte & Touche valuation of the PBC intangibles upon which a refund claims was based	Complete Response	
WA 52		Listing of all accounting method change requests within the last 5 years for federal income tax purposes and copies of the related Forms 3115.	11/15/2002	Consent to follow IRS procedures and Form 3115	Complete Response	
WA 53		Any analysis or review memoranda addressing the impact that the proposed transaction would have on the prospective utilization or limitation of any tax attributes including net operating losses, capital losses, built-in losses, AMT credits, general business credits, etc	11/15/2002	These documents are included in the E&Y tax opinion that will be presented in connection with items 49 and 50	Incomplete Response	Response states that these items will be provided in connection with WA 49-50, which have not yet been provided (1/6/03) PREMERA RESPONSE: See response to WA 50.

Legend

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
-					<u> </u>	<u> </u>
WA 54		Workpapers supporting the 2001, 2000, and 1999 current and deferred tax provisions and related assets or liabilities for STAT and GAAP purposes, including detail related to any provisions for contingent tax exposures and the company's assessment of risk with respect to any such contingencies.	11/15/2002 12/4/2002	Analysis of the provision for tax contingencies for 1999, 2000 and 2001. Access to tax workpapers provided to Consultants. PWCD reviewed and flagged workpapers on December 19, 2002.	Incomplete Response	Given access to the E&Y tax provision workpapers on Tuesday, Dec. 10th. Requested a follow-up conference call with Ken Tracy who is the E&Y tax partner on the Premera account.
						PREMERA RESPONSE: Premera has provided requested documentation. These are not the E&Y workpapers. Those are referenced in WA 33. These are Premera's internal tax workpapers to which Consultants have also been given access and copying privileges. Premera delivered copies of such workpapers to PWC on January 7, 2003.
WA 55		Summary of all employee benefit plans and related plan documents.	11/15/2002	Summary of all employee benefits plans and related plan documents	Complete Response	
WA 56		Copies of any correspondence with the Department of Labor on the ERISA exemption/opinion request, if any.	11/15/2002	Letters of Disclosure 1991, 1992 & 1999; correspondence re Premera Change of Control provisions 2001; Request for determination for 401(k) plan 1999	Complete Response	
WA 57		Copy of 2001 premium tax returns for Washington and Alaska and any other state where Premera or its affiliates write significant amounts of business.	11/7/2002	2001 PBC WA premium tax return; 2001 PBC AK Premium tax return; 2001 SWL WA premium tax return	Complete Response	
WA 58	WA 49 WA 74	Any analysis or projections of future taxable income used in connection with any actuarial valuation or financial projections along with underlying key assumptions.	11/20/2002	See WA 49 and WA 74	Complete Response	
	Other Finance	ial/Actuarial Information				
WA 59		Annual Reports to Policyholders of Premera for the years ended December 31, 1997, to December 31, 2001.	11/7/2002	Annual reports to policyholders 1997-2001	Complete Response	
WA 60	C 239 800 801 WA26	Internal Financial Statements that show detailed gain/loss by product line (LOB Reports) for all years in business.	11/18/2002	Income statements provided in request WA26	Incomplete Response	Can Combine with WA 26, but need LOB reports from 1987 to present. We have received statements dating to 1997, require information for prior years; Request #800 and #801 received on 12 Dec. Updated with LOB in Exhibit E 427 provided electronically on 1/03/2003. (1/6/03) Additional analysis required to confirm numbers with Premera (1/10/2003)
						PREMERA RESPONSE: See WA 26 and WA 27.
WA 61		BCBSA Capital Benchmark calculations for Premera for the years ended December 31, 1997, to December 31, 2001.	11/15/2002	Capital Benchmark Computation as of 12/31/97 and 12/31/98	Complete Response	
WA 62		BCBS Brand strength analyses for the years ended December 31, 1997, to December 31, 2001.	11/15/2002	1997-8 Brand Study Executive Summaries (BCWA, MSC); Brand Strength Measures 1999-2001 BCBS Alaska, PBC	Complete Response	
WA 63	C 231	Reserve Details and actual runout to allow for a comparison of actual runout in 2002 for services performed in 2001 by entity and by product line.	11/15/2002	12/2001 reserve transmittal. As of 9/2002 claims triangle	Complete Response	
WA 64		For each year, 1993 through 2002, lapse experience by Product Line.	12/4/2002	Lapse experience by LOB for 1999, 2000 and 2001	Incomplete Response	Lapse experience by LOB for 1999, 2000 and 2002; Nothing prior to 1999 Staehlin to comment (1/6/03)
						PREMERA RESPONSE: Premera is in the process of responding to this request for prior years.

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
WA 65	B 158	Filed 2000-2002 Rates, Pricing Assumptions by Product Line by state	11/19/2002	2000-2002 Rate Filings	Complete Response	
	D 305 D 306	(rate filings).				
WA 66		Detail analysis of interest income and expense for the last five years and fiscal 2001.	11/15/2002	Detail analysis of interest income and expense for the last five years	Complete Response	
WA 67		Detail of all reserve items and balances at each year-end for each entity and Product Line.	11/20/2002	Detail of all reserve items and balances for year end 1997, 1998, 1999, 2000, 2001 for all entities and lines of business.	Complete Response	
WA 68	C 233	Actuarial analysis to determine adequacy of reserve accounts for last five years and fiscal 2001.	11/15/2002	Please see responses to WA 20 above.	Complete Response	
WA 69		Capital adequacy compared to BCBS National Association Standards for the three years ended 12/31/2001.	11/7/2002	Premera Blue Cross RBC percentage compared to BCBSA standard for the years 1999 through 2001	Complete Response	
WA 70	C 242	An analysis of the impact of the required adjustments to premium and	11/19/2002	Statement of premium, claims and administrative expense	Complete Response	
	814	claims for the past 5 years and the unaudited 2002 quarters if Premera becomes public with detail of the types of contacts and related amounts causing the adjustment.		adjustments		
WA 71		Discussion of how members are counted and tracked.	11/7/2002	Discussion of how members are counted and tracked	Complete Response	
WA 72		Copy of Accenture Study.	11/7/2002	Copy of Accenture impact statement report done for the Care First transaction	Complete Response	
WA 73		Impact of Codification at 12/31/01 by type and amount of adjustment.	11/7/2002	Notes to the 2001 Annual Statement describing the impact of codification at 12/31/01 for PBC, LifeWise, SWL, PLHP and MSC Life	Complete Response	
	Financial Pro	jections on Stand Alone Basis and Post-Conversion Basis				
WA 74	B 143 B 154 C 240 803	Financial Projection and Budget for 2003 through 2007 on a premium and fee basis by entities, product line and geographic region. Annual projections by business unit for 2002 - 2007, including income statement, balance sheet, cash flow statement, and other available pro forma financial information, as well as all key assumptions.	11/20/2002	Annual projections for 2002 - 2006 including income statement, balance sheet cash flow statement as well as key assumptions. Includes Form A combined financial projections and assumptions and projections by line of business. Electronic copy transmitted to Consultants on December 17, 2002.	Incomplete Response	Electronic Copy transmitted to consultants on December 17, 2002. Hard copy has been provided; Need 2007 projections. Need electronic copy of operating model with assumptions in order for TBG to perform sensitivity analyses. Need full balance sheet and cash flow statements. (1/10/03) PREMERA RESPONSE: Premera delivered electronic copy on December 17, 2002. Per January 7 consultant meeting, Premera will provide electronic version of projection model with assumptions driving the sensitivities. Also will provide STAT to GAAP reconcilliations for projection model. Premera Finance Dept. to discuss additional requests with consultants during projections conference call with consultants.
WA 75		Forecasted NAIC Risk-Based Capital position and BCBSA Capital Benchmark levels for all years.	12/4/2002	Projected RBC for 2002 to 2006	Complete Response	
WA 76		Information regarding changes to current Premera operations:	11/18/2002	Statement of information regarding changes to current Premera operations	Complete Response	
WA 76		Price changes by product and anticipated change in number of customers;			Complete Response	
WA 76		b. Product mix changes;			Complete Response	
WA 76		c. Changes to major cost items;			Complete Response	
WA 76		d. Changes in payroll expense including severance expenses for top executives;			Complete Response	
WA 76		e. Changes in number and location of employees by function; and			Complete Response	

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
-					,	•
WA 76		f. Changes in overhead allocation.			Complete Response	
WA 77		Detail schedule for interest expense and interest income.	11/18/2002	Schedule of interest expense and interest income for 2002 2006	Complete Response	
WA 78		Any analyses or studies demonstrating Premera's current and anticipated capital expenditure needs.	11/18/2002	Schedule detailing capital expenditures 2002-2006	Complete Response	
		Claims/Underwriting				
WA 79	B 161 C 239 B 147 B	Product line (HMO, PPO, POS, Indemnity, and ASO, plus non-medical products, e.g., dental vision, Rx. group life, disability, accident) information by state of operation for each year in business: a. Detail on Pricing b. Detail on number of customers (contract and members); c. Detail for each major cost item; d. Detail on general and administrative expense; e. Detail on sales, marketing and commissions; f. Overhead allocations; g. Margin analysis; h. Detail schedule of premium receivable and medical claims payable; i. Detail of PAC and unearned premiums	11/19/2002	Detail schedule of premium receivables and unpaid premiums for all entities and lines of business 1997-2001. Income statements provided in WA26. Detail of reserve accounts provided for in WA67	Incomplete Response	Electronic Copy WA 26 transmitted to consultants on December 17, 2002 (1/6/03). WA 26 enrollment is not sufficient - it is year end only. Please provide total member months or average annual member months. (1/10/03) PREMERA RESPONSE: Provided in WA 26. Consultants also agreed that materials to be provided in Response # 432 may be sufficient to satisfy this request.
WA 80	B 161 B 147	Market Segment (Individual, Small group, Large Group, Government, Other) information by state of operation for each year in business: a. Detail on Pricing b. Detail on number of customers (contract and members); c. Detail for each major cost item; d. Detail on general and administrative expense; e. Detail on sales, marketing and commissions; f. Overhead allocations; g. Margin analysis; h. Detail schedule of premium receivable and medical claims payable; i. Detail of DPAC and unearned premiums	11/19/2002 1/8/2003	Income statements provided in WA26; Premium receivable and unearned premiums in WA79; detail of reserve accounts in WA67; 2001 Washington Form B Filing to be provided electronically on January 9, 2003.	Incomplete Response	Received Form B Filings but not information on how to appropriately aggregate to LOB. (1/10/03) As of December 30, 2002, data was provided in Hard Copy Only; Request 2001 Actuals in Electronic Format; Please provide electronically; Request #805 (satisfying item d) received on 12 Dec. Provided in Hard Copy Only; Request 2001 Actuals in Electronic Format; Premera G&A allocations summary; 2002 Premera cost center roll-up structure; 2002 cost center details; 2002 September YTD administrative costs (by LOB by cost center) (1/6/03) PREMERA RESPONSE: Provided in WA 26. Consultants also agreed that materials to be provided in Response # 432 may be sufficient to satisfy this request. Also note that Form B 2002 filing emailed to all consultants on January 9, 2003.

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
WA 81	B 160 B 161 B 147 B 150 C 222	For Market Segment (Individual, Small Group, Large Group, Government, Other) Indemnity, and ASO) by major product lines by state of operation for each year in business (this is the crosswalk for items 80 and 81): a. Detail on Pricing b. Detail on number of customers (contract and members); c. Detail for each major cost item; d. Detail on general and administrative expense; e. Detail on sales, marketing and commissions; f. Overhead allocations; g. Margin analysis; h. Detail schedule of premium receivable and medical claims payable; i. Detail of reserve accounts; and j. Detail of DPAC and unearned premiums	11/19/2002	Income statements provided in WA26; Premium receivable and unearned premiums in WA79; detail of reserve accounts in WA67	Incomplete Response	See notes related to WA 26 (1/6/03) PREMERA RESPONSE: Provided in WA 26. Consultants also agreed that materials to be provided in Response # 432 may be sufficient to satisfy this request. Also note that Form B (Network Adequacy) 2002 filing emailed to all consultants on January 9, 2003.
WA 82	B146	Claims, underwriting, and rate manuals and/or guidelines.	11/15/2002	Underwriting Guidelines implemented July 1, 1998; Updates for Alaska and Washington effective 2002. Rate manuals contained in #65 above.	Complete Response	
WA 83		Underwriting criteria for Premera.	11/15/2002	See WA 82	Complete Response	
WA 84	B 221	For the last five years, premium rate history for Premera and competitor carriers.	11/21/2002	Premera premium history by LOB for 1997-2001 on PMPM basis	Incomplete Response	TBG awaiting electronic form (1/6/03); Provide enrollment (Total annual MM or avg monthly members) to match LOB provided as premium PMPM in WA 84 (1/10/03) PREMERA RESPONSE: Premera does not have rate history for its competitors. Premera requests additional clarification regarding 01/10/03 comment by consultants above.
WA 85		For the last five years, the underwriting rejection percentage for Premera.	11/19/2002	Underwriting rejection percentage for Premera since 1997.	Complete Response	
WA 86	B 158	Detailed analysis of underwriting profit or loss for all years in business.	11/19/2002	Income statements for 1997-9/30/02 provided in WA26	Complete Response	
WA 87	B 158	Development of loss and loss expense ratios for all years in business.	11/18/2002	Income statements for 1997-9/30/02 provided in WA26	Complete Response	
WA 88		Premium trends by product, size, geography, and demographic category.	11/15/2002	See WA 79-81	Complete Response	
WA 89	D 302 D 303 C208	Number of customer contracts, provider system contracts and vendor contracts. identifying top 25 of each (state basis of ranking - e.g., \$ or # of claims?).	11/15/2002	Top 25 provider contracts by \$ - 2001; Top 25 vendor contracts by \$ - 2001. Number of vendor contracts as of 10/02 = 2,700; number of customer contracts; top 25 customers	Incomplete Response	Please Provide Electronically - Access or Excel / See B156; Printout of number and type of provider contracts in each network by county. Excludes LHPO, FEP WA, FEP AK and PEBB (1/6/03) PREMERA RESPONSE: Premera provided on CD copy of appropriate database to each consultant on January 10, 2003.

Legend

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
		Please refer to WA 89: These are comments with additional detail regarding the response.				Provide Access Database to PwC; Listing of physicians for each product available for review in electronic Access database format, by request. The following networks excluded: LHPO, FEP WA, FEP AK, PEBB (1/6/03) PREMERA RESPONSE: See above.
		Please refer to WA 89: These are comments with additional detail regarding the response.				Top 25 provider contracts ranked by payments by type of provider - 2001 and 2000; See also WA 89 and C 227; Provided Top 10 Hospital and Top 25 combined Physician primary Care/Multispecialty; Combined Hosp and physician for top 25 (1/6/03) PREMERA RESPONSE: Premera has provided requested information.
		Please refer to WA 89: These are comments with additional detail regarding the response.				Please provide contract counts of top benefit designs as a % of that segment of Premera business (Individual WA, Individ AK, Small Grp WA, Small Grp AK): Top 3 individual and group market benefit designs by: a. product type and copayment level, b. number of contracts. No percent of market information available (1/6/03) PREMERA RESPONSE: Premera in the process of addressing requested information.
WA 90	C 202	List of top competitors by product including market share by geography (subset for Alaska and Washington, with further subdivision for distinct geographic regions in Washington).	11/15/2002	Charts, analysis and spreadsheets of market share in AK, OR, WA 1999 to 2002	Incomplete Response	Not sufficiently detailed by geography (1/6/03) Premera response: Use Form B filings 1/7/2003 PREMERA RESPONSE: Premera is conducting further research to determine whether it tracks market share at a more detailed level.
WA 91		For Premera, copies of typical provider contracts as follows, by geography (subset for Alaska and Washington, with further subdivision for distinct geographic regions in Washington): a. Physician, both capitated and non-capitated; b. Hospital; and c. Other providers and subcontracted providers (dental, vision, mental health, prescription drugs).	11/7/2002	LHPO - Physician, Preferred Provider and Outpatient Facility Agreements; PremeraFirst Hospital Agreement (OR); PremeraFirst Facility and Practitioner Agreements (WA/AK)	Complete Response	
	Reinsurance					
WA 92	B 152 C 235 to 238	Summary description of all Premera reinsurance agreements in force from 1990 to December 31, 2001, and changes thereto through the current date. Copies of all reinsurance agreements in force as of December 31, 2001, and through the current date.	11/15/2002	Summary description of all reinsurance agreements in force from1997 to 2001; copies of all reinsurance agreements in force as of 12/31/01 and through the current date	Complete Response	

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
WA 93	C 235 to 238	List of all reinsurers by recoverable balance as of December 31, 2001, and June 30, 2002; also their current A.M. Best ratings.	11/15/2002 11/18/2002	List of reinsurers by recoverable balance as of 12/31/01 and 6/30/02 - SWL and LHPO; PBC has no reinsurance recoverable; LHPW and MSC Life have no reinsurance; Current AM best ratings of all insurers.	Complete Response	
WA 94	C 235 to 238	Analysis of reinsurance collectability, reinsurance recoverable and funds withheld from reinsurers for last three years ending 12/31/2001.	11/20/2002	Listing of reinsurance recoverable balances and related payments for 1999 - 2001 for SWL, LHPO, MSC Life and PBC. PHP and LHPW had no reinsurance business for three years ending 12/31/01. No funds were withheld from any insurer for the years ending 12/31/01	Complete Response	
WA 95	C 235 to 238	Financial information on reinsurance premium, claims, recoveries, and expense allowances.	11/20/2002	Financial information on reinsurance premium, claims, recoveries, and expense allowances for States West Life, LifeWise of Oregon, MSC Life Insurance Co., and Premera Blue Cross. Premera HealthPlus and LifeWise of Washington have no reinsurance business.	Complete Response	
	Investment Op	perations				
WA 96		Investment portfolio analysis as of December 31, 2001, and June 30, 2002, to include:	11/15/2002	Investment portfolio analysis	Complete Response	
WA 96		a. Maturity schedule and average life;			Complete Response	
WA 96		b. Quality analysis;			Complete Response	
WA 96		c. Yield analysis;			Complete Response	
WA 96		d. Market value analysis including unrealized gains/losses; and			Complete Response	
WA 96	C 250	e. Mortgage-backed securities and real estate characteristics.			Complete Response	
WA 97		Detail on investment gains / losses for the ten years ended December 31, 2001, and as of June 30, 2002.	11/15/2002	Detail on investment gains/losses	Complete Response	
WA 98	C 251	Listing of asset managers, size of portfolio and performance.	11/15/2002	List of asset managers with portfolio size and performance	Complete Response	
WA 99		Summary of derivative instruments.	11/15/2002	Summary of derivative instruments	Complete Response	
WA 100	C 249	Documentation of the investment policies and practices of Premera in effect as of December 31, 2001, and June 30, 2002.	11/15/2002	Statement of Investment Policy, Objectives and Guidelines for PREMERA	Complete Response	
WA 101	C 252 C 253	Summary of write-offs on investments and current watch list.	11/15/2002	Summary of writeoffs on investments and current watch list	Complete Response	
WA 102	C 244 C 245	All correspondence between Premera and rating agencies over the past three years.	11/15/2002	2001 Standard and Poor's Briefing book and Rating Memorandum; 2002 Standard and Poor's Briefing Book; 2001 and 2001 AM Best Briefing Book; 1998 BC AM Best Rating; 2000 BC, SWL, LifeWise, Premera HC, Premera AM Best Ratings; 2001 BC, SWL, LifeWise, Premera, HC AM Best Ratings	Complete Response	
		Management				
WA 103	C 210	Summary of Premera existing management compensation levels, bonuses, and directors fees, including independent consultant studies, Board presentations, and other supporting materials.	11/15/2002 11/18/2002	Summary of Directors fees; Listing of compensation levels, bonuses, fees; analysis and consultant studies; board presentations 2001-02	Complete Response	
WA 104	B 112	Biographies of senior management.	11/15/2002	Exhibit C-1 of 9/27/02 filing and Exhibit A-6 Section 13 of 10/25/02 filing	Complete Response	
WA 105		Summary of Premera planned modifications to management compensation levels, bonuses, and director fees, either arising out of reorganization or planned for implementation post reorganization.	11/15/2002	No decisions made with respect to management comp for 2003, annual incentive plan for 2003 or long-term incentive for 2003-5; refer to Exhibit G-10 of Form A filing re stock programs	Complete Response	

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
WA 106		Independent compensation consultant studies and Premera management's analysis of proposed changes, including a summary of all options considered.	11/15/2002	Mercer presentations to Board 10/6/02, 10/7/02, 10/18/02	Complete Response	
WA 107		Summary of proposed stock grants, options, or other equity-based incentive programs for Premera directors, elected officers, and key members of management, including proposed conditions/restrictions regarding grants, options, and aggregate holdings for this group.	11/15/2002	See Exhibit G-10 of Premera's Form A filing	Complete Response	
WA 108	B 167	Historical and projected (prior to and after conversion) headcount by function and location.	11/15/2002 12/4/2002	FTE analysis by department and location; List of number o employees in Alaska for last three years and estimated employees after conversion	Complete Response	
WA 109	C 209	Senior management employment contracts including compensation associated with each.	12/4/2002	Employment agreements and amendments for Barlow, Milc and Wang	incomplete Response	Employment Agreements of Barlow, Milo, and Wang received, but not Marquardt's and Ancell's agreements (1/6/03) PREMERA RESPONSE: Premera is in the process of
						providing employment agreements for Ancell and Marquardt.
WA 110		Severance and change of control agreements including compensation associated with each.		Change in Control provisions and Clarifying amendments 2001-02; for Severance plans see Item 55; for Severance provisions see Item 109; Amendment to PBC Change in Control Provisions, Version: October 7, 2002 and adopted by PBC Governance Committee on 12/10/02	Complete Response	
WA 111		Changes to severance and employment agreements in the last 12 months.	12/4/2002	See responses to Items WA 55, WA 109 and WA 110	Incomplete Response	States only See WA 109 (1/6/03) PREMERA RESPONSE: Premera has provided requested information.
WA 112		Detail schedule on severance and other payroll expenses for top executives.			No Response	PREMERA RESPONSE: Premera is in the process of providing the requested information.
WA 113		Employee turnover for officers, department heads and managers for the past five years including a comparison to other health carrier experience.	11/18/2002	List of officer resignations for all Premera affiliates since 1/1/97	Complete Response	
	Legal					
WA 114		Copies of correspondence, analysis, and documentation of any claims of legal, equitable or beneficial ownership to part or all of the Premera companies by hospitals, associations, or other parties.	11/15/2002	WSHA Motion to intervene; Related correspondence and analysis.	Complete Response	
WA 115		Copies of any analysis, opinions, and fillings regarding any state or federal securities issues related to the conversion.	11/15/2002	None.	Complete Response	

Legend

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
-					(por states consultante)	
WA 116	C 260	List of all potential buyers or strategic partners with whom you had discussions.	1/3/2003	Narrative response and letter from Barlow	Incomplete Response	Premera's response limits WA 116-119 to "substantive discussions," and to those discussions that occurred after March 31, 1997. The consultants requests are intended to encompass "any discussions." Moreover, the consultants require disclosure of the entity that approached Premera on or about May 30, 2002 and again on or about November 4, 2002. (1/6/03) PREMERA RESPONSE: See Response to WA 04 for additional information, subject to clarification obtained from consultants at the January 7 meeting.
WA 117		Copies of any proposals or offers for the company made by third-parties,	1/3/2003	See WA 116	Incomplete Response	PREMERA RESPONSE: See comments to WA 116.
WA 118		if any.	1/3/2003	Car MA 44C	Incomplete December	DDEMEDA DECDONICE. Con comment to MA 440
WA 118		Copy of any management presentations, offering memoranda, or similar documents given to potential buyers or strategic partners, if any.	1/3/2003	See WA 116	Incomplete Response	PREMERA RESPONSE: See comments to WA 116.
WA 119		Copies of correspondence with potential buyers or strategic partners, if any.	1/3/2003	See WA 116	Complete Response	PREMERA RESPONSE: See comments to WA 116.
WA 120		Summary of any pending lawsuits against Premera - detail on claimants, claimed damages, brief history, status, anticipated outcome and name of the Premera counsel.			Incomplete Response	Premera has indicated verbally that there are none. Please confirm in writing. PREMERA RESPONSE: Premera has not made a verbal representation to this effect. Pending litigation, if any, will be addressed by Premera's General Counsel at a meeting to be scheduled.
WA 121		Summary of any lawsuit initiated by Premera - detail on defendants, claimed damages, brief history, status, anticipated outcome and name of Premera counsel.			No Response	PREMERA RESPONSE: See WA 120.
WA 122		Summary of insurance coverage/any material exposures.	11/18/2002	Premera and PBC insurance summary; Certificate of insurance regarding E&O and D&O policies. Per Premera's 2001 financials, no material exposures were cited.	Complete Response	
WA 123		Summary of material contracts, including non-competition agreements.	11/15/2002	See WA 89.	Complete Response	
WA 124		All correspondence between Premera or any subsidiary with lenders for the past three years regarding a breach of or default under the terms of any agreements evidencing borrowings by Premera and their respective subsidiaries, including any guarantees of third party obligations.	11/15/2002	There have been no breaches or defaults under the terms of any agreements by Premera or any subsidiaries	Complete Response	
WA 125		Any agreement pursuant to which Premera makes, or could be required to make, any payment to any of its affiliates, including, without limitation, any management or tax sharing agreement.	11/15/2002	All intercompany agreements currently in effect between affiliates	Complete Response	

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
WA 126		Description of any potential environmental issues involving Premera.	11/20/2002	Documentation related to any potential environmental issues related to Premera.	Complete Response	
				Environmental Reports for Buildings 2 and 4 at Premera's Mountlake Terrace Campus.		
WA 127		All acquisition agreements, including without limitation, the merger agreement between Blue Cross of Washington and Alaska and Medical Service Corporation.	11/15/2002	Acquisition agreements in which Premera Blue Cross was aquiror, 1993 to 2002	Complete Response	
	Policyholder	and Member Communications				
WA 128		Mailings, publications, or other communications to date regarding the proposed conversion with:	11/15/2002	Premera conversion announcement kit	Complete Response	
WA 128		a. Policyholders,				
WA 128		b. Agents,				
WA 128		c. Employees, or				
WA 128		d. Others.				
WA 129		All other public relations information.	11/21/2002	Board Shelf Statement, Pre-announcement. 6/19/2002 Management Meeting materials	Complete Response	
WA 130		Overview and plans for future communications with each group.			Complete Response	

B = LL	G&M Docu	ment request (10/24/02)				
	Proposed S	Structure of the Transaction				
B 101	WA 4	Strategic plan or plans presented to the Board and other plan leadership that led to the decision to pursue the conversion (Peterson)	12/4/2002	Documents are contained in request WA04	Complete Response	
B 102	WA 6	All minutes of Board meetings at which the proposed conversion was discussed (Peterson)	11/15/2002	See WA 06	Incomplete Response	Need to know what has been redacted. Any additional board minutes. PREMERA RESPONSE: See Response to WA 06. Additional information to be provided by Premera consistent with consultants' clarifications obtained at January 7 meeting.
B 103	WA 6	All Board minutes at which the effects of the proposed conversion on Alaska policyholders was discussed (Peterson)	11/15/2002	See WA 06	Incomplete Response	See summary to B 102 PREMERA RESPONSE: See Response to WA 06. Additional information to be provided by Premera consistent with consultants' clarifications obtained at January 7 meeting.
B 104		Business plans that address the planning and implementation of the conversion in Alaska (Peterson)	12/4/2002	There are no business plans that specifically address the planning and implementation of the conversion in Alaska.	Complete Response	
B 105		5. All marketing plans that address the implementation of the conversion in Alaska (Peterson)	12/4/2002	There are no marketing plans that specifically address the implementation of the conversion in Alaska.	Complete Response	
B 106		Agendas of all Premera meetings at which the planned conversion was discussed (Peterson)			Incomplete Response	Minutes were provided, but not agendas. PREMERA RESPONSE: Premera provided requested information as of January 13, 2003.

Legend

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
B 107		Minutes of all meetings of the marketing, underwriting and sales departments at which post conversion plans for addressing service to customers in rural areas of the state were discussed. (Peterson)	12/4/2002	There are no minutes of all meetings of the marketing, underwriting and sales departments at which post conversion plans for addressing service to customers in rural areas of the state of Alaska were discussed.	Complete Response	
	Tax History (fo	or open tax years and current year, unless otherwise specified)				
		We would like to meet with Premera, or receive information from Premera, regarding the following: (PwC)				
B 108		a. Current and anticipated future tax position of the company, including tax position of the company, including tax attributes (PwC)	11/15/2002	See response to WA 42	Incomplete Response	Not provided. Premera indicates that documents submitted pursuant to WA 42 are responsive. Those documents, however, consist only of federal tax returns, Alaska corporation net income tax returns, and Oregon insurance excise tax returns. PREMERA RESPONSE: See Response to WA 53.
B 109		b. Anticipated tax effects of the conversion, including post-conversion tax effects (PwC)	11/15/2002	See WA 48, 49 and 53	Incomplete Response	Not provided. Premera indicates that documents submitted pursuant to WA 48, 49, and 53 are responsive. Documents provided pursuant to WA 48 relate solely to tax treatment of costs, and no documents have been provided in response to WA 49 and WA 53. In addition, we understand that there is an Ernst & Young opinion referencing 833 but a copy has not yet been provided. PREMERA RESPONSE: See response to WA 48 and 53.
B 110	WA 44 WA 45 WA 46	c. Audit history and status of audits (PwC), (Peterson)	11/15/2002	See WA 44-46	Complete Response	
B 111	WA 51	d. Premera's tax treatment for claiming deductions for intangibles (subscriber contracts, workforce, provider contracts, etc.) (PwC)	11/15/2002	See WA 51	Complete Response	

Legend

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
	Corporate Re	poorde				
B 112	WA 104	1. Biographical affidavits for all officers, directors, and key managerial personnel of the Premera subsidiaries and affiliated members of the Insurance Holding Company System of which Premera is a member (PwC), (Peterson), (LLG&M)	11/15/2002	Exhibit C-1 of 9/27/02 filing and Exhibit A-6 Section 13 of 10/25/02 filing	Complete Response	
B 113		All minutes of Board of Directors, including all committees for the last two years (PwC)	11/15/2002	See WA 06	Incomplete Response	Minutes of meetings at which the conversion was discussed have been provided, but we have not received minutes of all meetings.
						PREMERA RESPONSE: Premera is in the process of providing requested information.
		Solicitation Permit Application for: (LLG&M)				
B 114	WA 16	a. Issuance of stock by New LifeWise Health Plan of Washington		See WA 16	Incomplete Response	Not provided. Premera indicates that its response to WA 16 is responsive, but that response simply references a letter dated October 25, 2002 from Premera to James Odiorne stating that a solicitation permit is not required. We understand, based on Mr. Odiorne's letter dated November 19, 2002 to Premera, that the OIC does not agree with this statement. PREMERA RESPONSE: See response to WA 16.
B 115	WA 16	b. Issuance of stock by New Premera to the Foundation Shareholder		See WA 16	Incomplete Response	See summary to B 114
						PREMERA RESPONSE: See response to WA 16.
B 116	WA 16	c. IPO, if any, of New Premera to public		See WA 16	Incomplete Response	See summary to B 114 PREMERA RESPONSE: See response to WA 16.
B 117	WA 16	d. Sale of New Premera stock to existing shareholders as called for in the Stockholder Protections Rights Agreement		See WA 16	Incomplete Response	See summary to B 114 PREMERA RESPONSE: See response to WA 16.
B 118		e. Issuance of stock of New Premera Blue Cross Corporation		See WA 16	Incomplete Response	See summary to B 114
	E 1:10:10:10:E					PREMERA RESPONSE: See response to WA 16.
B 119	WA 19	porm A (LLG&M) Exhibit A-6 Application for Certificate of Authority for PBC-AK in Alaska	10/25/2002	See Exhibit E-6 of 10/25/2002 filing	Complete Response	
B 120	WA 19	Exhibit B-3 Organizational Chart and a List of the Identities of the Inter- Relationships Among the applicants and its Affiliates	9/17/2002	See Exhibit B-3 of 9/17/2002 filing	Complete Response	
B 121	WA 19	Exhibit E-7 Business Plan	9/30/2002	Exhibit E-7 (in its entirety) filed on 9/30/02 and redacted version filed (10/25/02)	Complete Response	
B 122	WA 19	Exhibit E-8 Description of Destacking Transaction	10/25/2002	See Exhibit E-8 of 10/25/2002 filing	Complete Response	
B 123	WA 19	Exhibit G-10 Description of Stock Ownership Plan	10/25/2002	Exhibit G-10 of 10/25/02 filing	Complete Response	
B 124	WA 19	Exhibit G-20 BCBSA License Agreement Addendum	10/25/2002	Exhibit G-20 of 10/25/02 filing	Complete Response	
B 125	WA 19	Exhibit G-21 Intellectual Property License Agreement	10/25/2002	Exhibit G-21 of 10/25/02 filing	Complete Response	
B 126	WA 19	Exhibit H-1 Financial statements of Applicants and its Affiliates	9/17/2002	Exhibit H-1 of 9/17/02 filing	Complete Response	
B 127	WA 19	Exhibit H-2 Management Agreement orm A Exhibits (LLG&M)	10/25/2002	Exhibit H-2 of 10/25/02 filing	Complete Response	
B 128	EXHIBITS TO FO	Exhibit B, C and D to Form A Exhibit A-4	10/25/2002	See 10/25/2002 filing	Complete Response	
B 129	1	Exhibit A (transaction documents) for Form A Exhibit G-3	10/25/2002	See 10/25/2002 filing	Complete Response	
B 130	1	Annex A (transaction documents) to Form A Exhibit G-4	10/25/2002	See 10/25/2002 filing	Complete Response	

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
					<u> </u>	·
B 131		Exhibit A (Trustee Fee Schedule) to Form A Exhibit G-4	10/25/2002	See 10/25/2002 filing	Complete Response	
B 132		Annex A (transaction documents) to Form A Exhibit G-5	10/25/2002	See 10/25/2002 filing	Complete Response	
B 133		Annex A (transaction documents) for Form A Exhibit G-7	10/25/2002	See 10/25/2002 filing	Complete Response	
B 134		Exhibit A (Articles of Incorporation of New Premera) to Form A Exhibit G-	10/25/2002	See 10/25/2002 filing	Complete Response	
B 135		Exhibit B (Share Escrow Agent Fees) to Form A Exhibit G-7	10/25/2002	See 10/25/2002 filing	Complete Response	
B 136		Annex A (transaction documents) to Form A Exhibit G-8	10/25/2002	See 10/25/2002 filing	Complete Response	
B 137		Exhibit A (Acknowledgement and Consent of Premera) to Form A Exhibit G-11	10/25/2002	See 10/25/2002 filing	Complete Response	
B 138		Schedule 1 (Assets) to Form A Exhibit G-11	10/25/2002	See 10/25/2002 filing	Complete Response	
B 139		Schedule 2 (Assumed Liabilities) to Form A Exhibit G-11	10/25/2002	See 10/25/2002 filing	Complete Response	
	Audit Informa	,		1		
B 140	WA 32 WA 33	Access to independent auditors' work papers related to the 2001, 2000, 1999, and 1998 audits (PwC)	11/15/2002	See WA 32-33.	Complete Response	
	Tax. Financia	I and Actuarial Information Related to this Transaction:				
45th item on the LLGM Initial Document Request but not numbered on Premera's Matrix.	WA 16	By line of business and in the aggregate, listing of current contracts, identifying current or projected annual revenue.			No Response	PREMERA RESPONSE: See B 144(B) below
B 141		Detailed listing of, and supporting documentation for, estimated transaction costs that will be incurred by Premera and its affiliates (PwC)	12/26/2002 1/3/03	Forecasted conversion costs for 2002 and 2003;	Complete Response	
B 142		All materials sent to potential investment banks and other potential investors regarding Premera's post conversion marketing plans, product offering plans, plans for rate decreases and increases, plans to withdraw from or enter into different parts of the state, staffing plans, plans for changes in provider networks, and other plans for post conversion operations (Peterson)	12/4/2002	No information has been sent to potential investors. For other info re post-conversion operations please see the strategy presentations included in WA04 and the financial projection model filed in Exhibit E-7 of the Form A and in WA74	Complete Response	
B 143	WA 74	All materials sent to potential investment banks and other potential investors regarding Premera's post conversion finances including revenue projections, profits and losses, investments, etc. (Peterson)	12/11/2002	See Exhibit E-7 to Form A. Information from Goldman Sachs Due Diligence Meetings - August 8-9, 2002: The Dimensions Experience, B&ST Overview, Corporate Strategy, Five Year Planning Model, MBS Financial Model	Complete Response	
B 144	WA 34	External reports regarding operations and controls (e.g. audit management reports, financial reviews, etc.) (Peterson)	12/3/2002	See response to WA 34.	Complete Response	
	Other Financi	ial Information:				
		By line of business and in aggregate, listing of current contracts, identifying current or projected annual revenue. Ideally, this would be provided for each line of business as well as in aggregate (PwC), (Peterson)			No Response	PREMERA RESPONSE: Premera in the process of addressing requested information.
B 145		A. For each of the largest contracts, a listing of the various coverage components (I.e., benefits) included (Peterson)	12/4/2002	List of the 20 largest group customers showing group components	Complete Response	
B 146	WA 82	b. Examples of the documentation which is used to calculate product pricing (Peterson)	12/4/2002	Sample renewal exhibit that is provided to all experience rated accounts. See also WA82, Rate manual	Complete Response	
B 147		c. Examples of any reports which illustrate profitability by contract (Peterson)			No Response	PREMERA RESPONSE: Premera in the process of addressing requested information.

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
B 148		d. Examples of any reports which may be available regarding the demographics of the group (Peterson)	12/4/2002	Sample report generated under an internal desktop reporting tool; also attached is a report that is provided to large group customers on a regular basis	Complete Response	
B 149		e. Examples of reports which summarize the results of cost containment activities (such as utilization review and/or medical review) (Peterson)	1/3/2003	Care Facilitation State of the Department Report - November 2002 prepared by Clinical Systems Support (NOTE: Was inadvertently marked as B 141).	No Response	PREMERA RESPONSE: Premera has provided requested information.
B 150		f. Examples of any other analysis which are performed by line of business or at another level below that of line of business (Peterson)	12/20/2002	Agreed in email by Kim Jacobson that response to WA 26 was sufficient to address this data request.	Complete Response	
B 151		g. For each type of provider, information on how provider agreements are managed (where filed and who maintains filing system) for each product offered (e.g. indemnity, HMO, PPO, POS, etc.) (Peterson)	11/25/2002	For all contracted provider types and for all products, provider agreements are managed via imaged copies of signed provider contracts. These images are managed by the provider credentialing and data management department.	Complete Response	
B 152	WA 92	h. Examples of standard provider agreements for each type of provider (Peterson)	11/15/2002	Provider Agreements provided pursuant to request WA 92.	Incomplete Response	Sample agreements were provided, but they do not appear to include a sample for each type of provider. PREMERA RESPONSE: Premera in the process of addressing requested information.
B 153		i. Examples of reports which summarize costs by provider, arranged in descending order (Peterson)	12/4/2002	Examples of reports which summarize cots by provider by allowed charges	Complete Response	
B 154	WA 28 WA 74	Budgets, including budgets by line of business (Peterson)	11/15/2002	See responses to WA 28 and WA 74.	Complete Response	
B 155		Listings and examples of the standard reports generated by computer systems for individual contracts and lines of business (Peterson)	12/4/2002	Sample of computer generated reports that are provided to large group customers. See also response to WA 28.	Incomplete Response	Not provided. Premera has provided sample computer generated reports for large group customers (not for individual), and no listings were provided. PREMERA RESPONSE: Premera in the process of addressing requested information.
B 156		Listing of providers included in networks for each product (Peterson)	12/20/2002	Listing of physicians for each product available for review in electronic Access database format, by request. The following networks excluded: LHPO, FEP WA, FEP AK, PEBB	Incomplete Response	Premera's response indicates that this information is available for review in electronic access data base format upon request. PREMERA RESPONSE: Provided on CD copy of appropriate database to each consultant on January 10, 2003.
B 157		Payment methodologies for each product, and fee schedules by product and provider type if appropriate (Peterson)	12/20/2002	Documents prepared by HCS "Premera Blue Cross Methodologies" that outlines payment methodologies in WA, OR and AK for professionals and facilities claims	Complete Response	
B 158	WA 26 WA 28	Reports which provide information on costs in comparison with pricing assumptions, costs by provider type, etc. (quarterly for last 2 years) (Peterson)	11/15/2002	See responses to WA 26 and WA 28.	Complete Response	
B 159	WA 28	Other monthly management reports (Peterson)	11/15/2002	See responses to WA 28.	Complete Response	

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
	Subscriber In			T		
B 160	WA 79 WA 80 WA 81	Subscriber (enrollees and members) information by zip code (grouped by county) by product by customer group for Alaska for the last 3 years (Peterson)	11/15/2002	See WA 79 and 81.	Incomplete Response	Not provided. Premera indicates that documents submitted pursuant to WA 79 (detail schedule of premium receivables and unpaid premiums for all entities and lines of business 1997-2001, income statements, and detail of reserve accounts) and WA 81 (income statements, premium receivable and unearned premiums, and detail of reserve accounts) are responsive. These documents do not appear to relate to subscriber information for Alaska. PREMERA RESPONSE: Premera in the process of addressing requested information.
B 161	WA 79 WA 80 WA 81	Enrollment by customer (medium and large groups including ASO) in Alaska for last 3 years-rank ordered from highest to lowest by number of enrollees (Peterson)	11/15/2002	See WA 80-81	Incomplete Response	Not provided. Premera indicates that documents submitted pursuant to WA 80 and WA 81, consisting of income statements, premium receivable and unearned premiums, and detail of reserve accounts, are responsive. This information does not appear to relate to enrollment by customer in Alaska. PREMERA RESPONSE: Premera in the process of addressing requested information.
B 162	WA 79 WA 80 WA 81	Enrollment by ethnic breakdown for the last 3 years (Peterson)			No Response	PREMERA RESPONSE: Premera in the process of addressing requested information and awaiting additional clarification from Peterson.
B 163		Surveys (independent or internally prepared) on consumer or provider perception of plans (Peterson)	12/20/2002	Consumer Assessment of Health Plans Study (CAHPS) Survey Results - Summary of 2000 PPO CAHPS - AK- 11/100 and Questionnaire; Premera Physician Satisfaction Study - 8/02 (revised 10/4/02) and Questionnaire; Premera Member Satisfaction - 2002 Monitor- Summary Presentation to EMG - 10/10/02 and Questionnaire	Complete Response	
	Provider Rela	itionships				
B 164		Analysis of physician fee schedules over the last 3 years (Peterson)	12/11/2002	HCE analysis of physician fee schedule unit cost increases from 2000-2002	Complete Response	
B 165		Notices about changes in fee schedules over the last 3 years (Peterson)	12/4/2002	News Briefs and other documents providing notice of fee schedule changes	Complete Response	
B 166		Contract analysis for hospitals (e.g., changes in negotiated prices) for last 3 years (Peterson)	12/11/2002	HCE prepared inpatient and outpatient experience analysis showing aggregate changes from 1998 to 2002	Complete Response	
	Alaska Emplo					
B 167	WA 108	Number of employees in Alaska for the last 3 years by function/office and estimated number of employees in Alaska after proposed conversion by function/office (Peterson)	11/15/2002	See WA 108.	Complete Response	

Legend

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
C = Signa	al Hill Seco	ond Document Request				
	Company Ove	erview				
C 201		The last three years strategic and/or business plans			No Response	PREMERA RESPONSE: Premera in the process of addressing requested information and may seek additional clarity from Signal Hill.
C 202	WA 90	Market share by line of business and list of the five major competitors in each line of business for the last three years	11/25/2002	Please see response to request WA 90.	Complete Response	
C 203	WA 1	History of the company's organizational structure			No Response	PREMERA RESPONSE: See response to WA 03.
C 204		Summary of major joint venture arrangements including revenue and pre- tax profit contributions for the last three years, as well as details on any in-force stock buy-back/share option arrangements			No Response	PREMERA RESPONSE: Per consultants' January 7 clarification that they are seeking only those joint venture agreements with revenue sharing or P&L impact, and not otherwise reported on Schedule D to the Annual Statement, Premera in the process of addressing requested information.
	Business Seg	ments	•			
C 205	WA 26	Summaries of the last three years and YTD Premiums/Revenues and Pre-tax Income for the following product groups, broken down by customer type (e.g. large group, small group, micro group and individual): Indemnity; PPO; HMO; ASO; MPP; Managed Care Services; LTC; Other Senior Products; United Government Services; Dental; Other	11/15/2002	See WA 26.	Complete Response	
	Management/	Employees		<u> </u>		
C 206	WA 1	Organizational chart with reporting structures	9/17/2002 10/25/2002	Please see most recent org chart found at Exhibit A-6 Section 7 of 10/25/02 filing (9/3/02 Amendment Form B); Post conversion chart found at Exhibit B-3 of 9/17/02 filing	Incomplete Response	Not provided. Premera indicates that the organizational charts attached as Exhibits A-6 (part 7) and B-3 to the Form A are responsive, but these charts do not include management/employees. PREMERA RESPONSE: Premera in the process of addressing requested information.
C 207	WA 9 WA 10 WA 11	Summaries of major inter-company agreements and dollar amounts involved in each for the last three years	11/7/2002 11/15/2002	See responses to WA 9-11.	Complete Response	
C 208		Summaries of business functions and annual costs for all major out- sourced operations	12/4/2002	Premera Blue Cross' major outsourced operations include the pharmacy benefits manager, Merck Medco. No administration fee is paid to Medco for their services. See also response to WA 89.	Complete Response	
C 209	WA 109	Copies of employment agreements for senior management for the last three years			No Response	PREMERA RESPONSE: Premera in the process of addressing requested information, based on clarification made by consultants on January 7.
C 210	WA 103	Description of the total compensation package for management	11/15/2002 11/18/2002	See response to WA 103	Incomplete Response	Need 1997 to present. PREMERA RESPONSE: Need further clarity from
C 211		Description of any significant changes in compensation package in the last five years			Incomplete Response	consultants. Need information regarding what has changed in 1997 to present. PREMERA RESPONSE: Premera in the process of addressing requested information after receiving clarification from consultants on January 7.

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
	Distribution a	and Marketing				
C 212		Target market size for major product groups/customer types	12/4/2002	Premera Medical Business market size estimates for Washington, Alaska and Oregon	Complete Response	
C 213	WA 90	PBC market share for each product group – the last three years vs. top five competitors	11/15/2002	See response to WA 90.	Incomplete Response	Premera has provided market share information only for 2000 and 2001.
						PREMERA RESPONSE: Premera in the process of addressing requested information.
C 214		Top 10 agents for each of the last three years by product group	12/4/2002	Top 10 brokerage firms/agencies/independent agents by subscriber count for AK group products, WA group products and LHPW Individual products	Incomplete Response	Information was provided only for LifeWise of Washington individual products, Alaska group products, and Washington group products. Other products are not addressed.
						PREMERA RESPONSE: Premera in the process of addressing requested information.
C 215		Top 10 accounts each of the last three years by product group (with premiums/revenues generated)	12/4/2002	Top 10 accounts for 1999, 2000 and 2001 by product group	Complete Response	
C 216		Description of any major commission changes in the last three years			Incomplete Response	Provided current underwriting manuals only.
						PREMERA RESPONSE: Premera provided requested information on January 13, 2003.
C 217		Annual revenues received by PBC from BCBS national accounts located outside Alaska for the last three years	12/4/2002	This information is not readily available from the BlueCard (ITS) system or the national BCBS claims system	Incomplete Response	PREMERA RESPONSE: Premera in the process of addressing requested information.
C 218		Annual amounts paid to other plans by Alaska BCBS national accounts for the last three years	12/4/2002	BCBS Alaska does not have any national accounts for which it contracts with other plans to provide services	Complete Response	
	Underwriting	- 		<u> </u>		
C 219		Consolidated Loss Ratio, Medical Loss Ratio and SG&A Ratio (Statutory) for each of the last three years by line of business			No Response	PREMERA RESPONSE: Premera in the process of addressing requested information.
C 220	WA 82	Net per risk and aggregate retentions, and any major changes over the last three years	12/4/2002	See responses to WA 82	Incomplete Response	Premera has provided its underwriting guidelines implemented in 1998, with updates for Alaska and Oregon effective 2002.
						PREMERA RESPONSE: Premera in the process of addressing requested information.
C 221	WA 84	Summary of premium rate increases achieved by line of business for the last three years	11/21/2002	See response to WA 84.	Complete Response	
C 222	WA 26 838	Profit/loss ratio history by insurer/state	1/3/2003	See Responses to WA 26 and 838	Incomplete Response	PREMERA RESPONSE: Need further clarification regarding what consultants are seeking.
C 223	WA 26 WA 80	Number of enrollees	1/3/2003	See Responses to WA 26 and WA 80	Complete Response	

Legend

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
					,	·
	Claims Proces	ssing				
C 224		Claims pipeline – number and dollar value outstanding by quarter for the last three years			No Response	PREMERA RESPONSE: Premera in the process of addressing requested information.
C 225		Number of provider hospitals, clinics, doctors	12/4/2002	Table listing number of unique contracted persons/ entities in all of Premera's networks	Complete Response	
C 226		Summary of top 10 hospital service providers for each of the last three years and amounts paid	12/4/2002	Top 10 hospital service providers 2001 and 2000	Complete Response	
C 227		Summary of top 25 doctor providers for each of the last three years and amounts paid	12/4/2002	Top 25 doctor providers, 2001 and 2000	Complete Response	
C 228		Summary of complaints for each of the last three years			No Response	PREMERA RESPONSE: Premera in the process of addressing requested information.
	Regulatory					
C 229		Copy of the last regulatory exam report	12/4/2002	See response to WA 40	Incomplete Response	Premera indicates that documents submitted pursuant to WA 40 are responsive, but those documents consist only of an exam report dated 1999 for LifeWise of Oregon. PREMERA RESPONSE: Premera in the process of
						addressing requested information.
C 230		Review OCI orders/instructions for the last three years and actions taken to date	12/4/2002	See response to WA 40	Incomplete Response	Premera indicates that documents submitted pursuant to WA 40 are responsive, but those documents consist only of an exam report dated 1999 for LifeWise of Oregon.
						PREMERA RESPONSE: Premera in the process of addressing requested information.
	Reserves, Act					
C 231	WA 63	Provide the most recent reserve study	11/15/2002	See response to WA 63.	Complete Response	
C 232		Summarize any recent changes in reserving practices	12/4/2002	Summary of recent changes in reserving practices	Complete Response	
C 233		Provide any external reserve certifications for each of the last three years			Incomplete Response	Any external and internal reserve certifications, including but not limited to, the qualifications of certifying actuary.
						PREMERA RESPONSE: Premera in the process of addressing requested information.
C 234		Provide any actuarial appraisals as to value of the company or any lines of business completed in the last three years			No Response	PREMERA RESPONSE: Per January 7 meeting, Premera will determine existence of any actuarial appraisals and shall provide to consultants, subject to any confidentiality issues.
	Reinsurance					
C 235	WA 92 to WA 95	Describe major changes in risk retention by line of business	11/15/2002	See response to WA 92-95	Complete Response	
C 236	WA 92 to WA 95	List reinsurers for each of the last three years by treaty	11/15/2002	See response to WA 92	Complete Response	
C 237	WA 92 to WA 95	List any reinsurance write-offs of the last three years	11/15/2002 11/18/2002 11/20/2002	See responses to WA 93-94	Complete Response	
C 238	WA 92 to WA 95	List any receivables currently more than 90 days in arrears	11/15/2002 11/18/2002	See response to WA 93.	Complete Response	

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
	Financial Revi					
C239	WA 26	Review of profitability by line of business for the last three years	11/19/2002	See response to WA 26.	Incomplete Response	Need on both STAT and GAAP basis.
						PREMERA RESPONSE: Premera in the process of addressing requested information.
C240	WA 25 WA 26	Financial projections – statutory and GAAP for 2000, 2001, 2002	11/19/2002	See responses to WA 25-26.	Incomplete Response	Need STAT numbers.
						PREMERA RESPONSE: Premera in the process of addressing requested information.
C241	WA 78	Capital needs and plans for next three years	11/18/2002	See response to WA 78.	Incomplete Response	Require complete capital needs of the company.
						PREMERA RESPONSE: Premera in the process of addressing requested information.
C242	WA 70	Historical and proposed accounting changes and rationale (statutory and GAAP)			No Response	PREMERA RESPONSE: Premera in the process of addressing requested information.
C243	WA 10	Summary of material inter-company transactions – financial and	11/15/2002	See response to WA 10.	Incomplete Response	Premera has provided only monthly memos asking
		operating of the last three years and financial impact		·		for fund transfers and support from the general ledger in response to this request.
						PREMERA RESPONSE: Premera in the process of addressing requested information.
C244	WA 102	A.M. Best S&P and/or Moody's "claims paying" ratings for the last five years	11/15/2002	See response to WA 102.	Complete Response	
C245	WA 102	S&P and/or Moody's financing ratings for the last five years	11/15/2002	See response to WA 102.	Complete Response	
C246		Examination reports prepared by BCBS PPFSC Reports, reinsurers, and rating agencies, if any.			Incomplete Response	Also require Premera reports prepared for BCBSA regarding capital adequacy 1997 - present.
						PREMERA RESPONSE: Premera in the process of addressing requested information, subject to applicable confidentiality obligation between Premera and appropriate third party.
C247		Summary of sources of additional liquidity (e.g. committed bank lines) and any major covenants		Premera has no lines of credit or other similar loan agreements in place. Premera has entered into several sale/leaseback transactions with GE Capital that contain financial and other covenants.	Complete Response	
C248	WA 24	Consolidation worksheets (income statements and balance sheets) for the last three years and any other documentation showing inter-company eliminations during consolidation, including a description of each eliminating item as to amount and the Premera entities involved	11/19/2002 12/4/2002	See responses to WA 24-25.	Incomplete Response	Premera indicates that documents provided pursuant to WA 24 (consolidated financial statements) and WA 25 (income statements) are responsive.
						PREMERA RESPONSE: Premera in the process of addressing requested information.

Legend

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
C 249	WA 100	Describe investment policy	11/15/2002	See response to WA 100.	Incomplete Response	Would like consolidated picture of the investment function from 1997 - 2002 to include: portfolio analysis (all of 96, and investment income by investment category, capital gains and losses (realized and unrealized), updated watch list.
C 250	WA 96	Provide summary of portfolio by rating and type of asset for each of the	11/15/2002	See response to WA 96.	Incomplete Response	PREMERA RESPONSE: In process. The investment portfolio analysis submitted pursuant
		last three years and as of September 30, 2002.				to WA 96 and referenced as responsive to C250 does not appear to include all of the requested information. PREMERA RESPONSE: Premera in the process of addressing requested information.
C 251	WA 98	Describe any external asset management relationships	11/15/2002	See response to WA 98	Incomplete Response	Would like consolidated picture of the investment function from 1997 - 2002 to include: portfolio analysis (all of 96), and investment income by investment category, capital gains and losses (realized and unrealized), updated watch list. PREMERA RESPONSE: Premera in the process of addressing requested information.
C 252	WA 101	Summarize any investment losses and/or write-downs during the last three years	11/15/2002	See response to WA 101.	Incomplete Response	Would like consolidated picture of the investment function from 1997 - 2002 to include: portfolio analysis (all of 96), and investment income by investment category, capital gains and losses (realized and unrealized), updated watch list. PREMERA RESPONSE: Premera in the process of addressing requested information.
C 253	WA 101	Provide current problem asset watch list	11/15/2002	See response to WA 101.	Incomplete Response	See summary to C 252.
	Systems/Data	a Processing				PREMERA RESPONSE: See C 252.
C 254	- Jotemo Data	Overview of systems and systems strategy			No Response	PREMERA RESPONSE: Premera in the process of addressing requested information.
C 255		Current systems needs and timing			No Response	PREMERA RESPONSE: Premera in the process of addressing requested information.
C 256		Capital Expenditure budget for 2000 and 2001	12/11/2002	2000 and 2001 capital expenditure budget	Complete Response	
	Legal/Tax/Oth			ala		
C 257	WA 43	Describe any current/historical tax-sharing arrangements with affiliates	11/15/2002 11/21/200	2 See response to WA 43.	Complete Response	
C 258	WA 44	List all open tax years and describe any major open/disputed issues and dollar amount involved	11/15/2002	See response to WA 44.	Complete Response	
C 259	WA 57	Identify the premium taxes that will be paid on the business in Alaska and Washington following the conversion	11/25/2002	Identification of premium taxes that will be paid on business in Washington and Alaska if the conversion is approved.	Complete Response	

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
	Additional In	Formation			•	1
C 260	WA 116	Are there any plans to acquire other health plans or other business anywhere?	1/6/2003	See Responses to WA 116-119	Complete Response	
C 261		What impact is any such acquisitions expected to have on the Foundation shareholders?	1/6/2003	N/A.	Incomplete Response	PREMERA RESPONSE: See Response to WA 116.
C 262		Provide a copy of the "Perspective" BCBSA licensing agreement (Sources EeG-20?)	10/25/2002	See Exhibit G-20 to Form A, filed October 25, 2002.	Complete Response	
C 263		Is business on Premera's current operations done internally for other divisions of Premera?			No Response	PREMERA RESPONSE: Request unclear. Per January 7 meeting, Tom Johnson of Signal Hill will clarify.
Request is not shown on the Premera matrix		Internally prepared detailed monthly financial statements, reflecting results, profitability on a line of business basis. (i.e., premium dollars, health care expenditures, number of members, overhead allocation or administrative costs, cost of processing claims, etc.)			No Response	PREMERA RESPONSE: Premera has no record of this request being made outside of normal document requests.
Request is not shown on the Premera matrix		FEP membership numbers and premiums for the last 5 years broken out for Washington and Alaska respectively.			No Response	PREMERA RESPONSE: Premera provided requested information. See Response # 833.
D - Canti	lo Supplo	mental Data Request (11/1/02)				I
D - Canti	Provider Net					
D 301		Description on how each provider network (Foundation, Access, Heritage, Global) is used in conjunction with each major product line (HMO, PPO, POS, Indemnity).	11/25/2002	Selection from newsbrief mailed to providers explaining relationship of Dimensions networks and products entitled "Welcome to Premera Dimensions".	Incomplete Response	Have only provided high level description sent to providers (1/6/03) PREMERA RESPONSE: Premera in the process of addressing requested information, and may seek additional clarity from PWC.
D 302	WA 89	Detail on the number and type of provider contracts in each network by county or relevant geographic area. a. Hospitals; b. Other facilities by type of facility (e.g., Urgent Care, Ambulatory Surgery Centers); c. Primary Care Physicians (with definition); d. Specialty Care Physicians; e. Other professional providers by type (e.g., Nurse Practitioners, Physician Assistants, Mental Health professionals, Chiropractic, Acupuncturists)	12/4/2002	Printout of number and type of provider contracts in each network by county. Excludes LHPO, FEP WA, FEP AK and PEBB	Incomplete Response Printout of number and type of provider contracts in each network by county. Excludes LHPO, FEP WA, FEP AK and PEBB	Hard Copy Only; Please provide electronically Access or Excel (1/6/03) PREMERA RESPONSE: CD copy of appropriate database sent to each consultant on January 13, 2003.
D 303	WA 89, C227	Top 25 provider contracts ranked by payments by type of provider a. Hospitals b. Primary Care Physician / Groups c. Multi-Specialty Physician Groups	12/4/2002	Top 25 provider contracts ranked by payments by type of provider - 2001 and 2000; See also WA 89 and C 227.	Complete Response	Have provided Top 10 Hospitals and Top 25 Physicians Plus Top 25 All provider types (1/6/03) PREMERA RESPONSE: Premera provided requested information.

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
	Benefit Desig	n				
D 304		Please identify the top two individual and top three small group, and the large group market benefit designs, and provide a. Product type and deductible co-payment level; b. Number of contracts or percent of the market represented by each of the top three products.	12/4/2002	Top 3 individual and group market benefit designs by: a. product type and copayment level, b. number of contracts. No percent of market information available	Incomplete Response	Please provide contract counts of top benefit designs as a % of that segment of Premera business (Individual WA, Individ AK, Small Grp WA, Small Grp AK) (1/6/03) PREMERA RESPONSE: Premera in the process of addressing requested information with respect to subsection (a). The data requested in subsection (b) is unavailable.
	Actuarial					
D 305		Description/definition of geographic rating areas used for the individual and small group markets.	12/4/2002	Description/definition of geographic rating areas used for small group market; no geographic rating for individual market; summary of recent changes to the area factors for small group market	Incomplete Response	Description/definition of geographic rating areas used for small group market; no geographic rating for individual market; summary of recent changes to the area factors for small group market; Specific Zip Code/County descriptors of geographic area Relative Values of Factors applied Provide Crosswalk of Geo Areas and Relative Factors 14 in 1999, 2000 ?? In 2001 24 in 2002 (1/6/03) PREMERA RESPONSE: Premera received clarification from consultants at January 7 meeting. Premera in the process of addressing requested information.
D 306		Discussion of recent (past five years) or expected changes in the definition of geographic rating areas used for the individual and small group markets.	12/4/2002	Description/definition of geographic rating areas used for small group market; no geographic rating for individual market; summary of recent changes to the area factors for small group market	Incomplete Response	See SUPP5 / D 305; Description/definition of geographic rating areas used for small group market; no geographic rating for individual market; summary of recent changes to the area factors for small group market (1/6/03) PREMERA RESPONSE: Premera received clarification from consultants at January 7 meeting. Premera in the process of addressing requested information.
			•			
E - Cantil	lo Supplen	nental Data Request (From 12/6/02-1/06/2003)				
E 401	WA(3rd)131	Crosswalk of 2002 reclassifications	12/11/2002	This issue was addressed in Consultants' December 11, 2002 meeting with Premera's Finance Department.	Incomplete Response	Discussed- Follow up questions submitted to Juli on January 06, 2003.
						PREMERA RESPONSE: Premera in the process of addressing requested information.

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
E 402	WA(3rd)132	Description of 9/30/02 membership versus budget - lists membership as being down, but revenue as being up	12/11/2002	This issue was addressed in Consultants' December 11, 2002 meeting with Premera's Finance Department.	Incomplete Response	Premera claims that this was addressed in the 12/11/02 meeting. Any discussion was not sufficient to answer the question, but we do not recall this question being discussed.
						PREMERA RESPONSE: Premera in the process of addressing requested information.
E 403	WA(3rd)133	Copy of Microsoft contract			No Response	PREMERA RESPONSE: Premera in the process of addressing requested information, subject to any confidentiality obligations.
E 404	WA(3rd)134	Electronic version of schedule D as of 12/31/00, 12/31/01 and 9/30/02	12/26/2002	Electronic version of Schedule D as of 12/31/00 and 12/31/01	Complete Response	Request #E404 received on 12/20/2002. ("Electronic version of Schedule D as of 12/31/00 and 12/31/01
E 405	WA(3rd)135	A summary description of the review analysis prepared in determining the appropriate impairment charges to be recorded during 2000, 2001 and through 9/30/02	12/11/2002	This issue was addressed in Consultants' December 11, 2002 meeting with Premera's Finance Department.	Incomplete response	High level discussion held on 12/11, however, in the meeting, Premera agreed to provide the detail of the impairments taken.
						PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 406	WA(3rd)136	Aging of receivables, including a reconciliation into the financial statements	12/26/2002	Accounts receivable aging schedule - 9/30/02 and 12/31/01	Complete Response	Request #E406 received on 12/20/2002. ("Accounts receivable aging schedule - 9/30/02 & 12/31/02")
E 407	WA(3rd)137	Aging of payables, including a reconciliation into the financial statements	12/11/2002	This issue was addressed in Consultants' December 11, 2002 meeting with Premera's Finance Department.	Complete Response	Premera indicated in the meeting on 12/11 that there was no aging of this balance.
E 408	WA(3rd)138	Detail of fixed assets additions and disposals for 2001 and 2002	1/8/2003	Fixed asset listings of additions and dispositions as of 12/31/01 and year to date 11/2002	Incomplete response	Listed on the 1/9/03 schedule as being provided, but have not received in Dallas or New York PREMERA RESPONSE: Premera provided to Consultants on January 9, 2003. See Bates range 0022046 through 0022138.
E 409	WA(3rd)139	Detail of any sale-leaseback transactions for 2001 and 2002	12/26/2002	Schedule of sale leaseback transactions	Incomplete Response - No details provided regarding 2002 transactions	Request #E409 received on 12/20/2002. ("Schedule of sale lease back transactions") PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 410	WA(3rd)140	The equivalent of annual statement state detail (i.e., page 29.WA,etc.) as of 9/30/02	1/8/2003	Premiums earned, claims incurred and enrollment information by State for year-to-date September 30, 2002	Complete Response	
E 411	WA(3rd)141	Current applicable BCBSA Guidelines to Administer Membership Standards Applicable to Regular Members, or applicable equivalent by any other name.			No Response	PREMERA RESPONSE: Subject to resolution of BCBSA confidentiality issues.
E 412	WA(3rd)142	Please identify and describe the rating agency standards for capital that apply to PREMERA.	1/8/2003	Description of the S&P rating technique written by Joseph Marinucci, our S&P analyst	Incomplete response	Evaluating to determine follow-up (1/10/2003)
E 413	WA(3rd)143	Please produce the BCBSA capital benchmark guidelines that explain what the benchmark is, what the "concern level" is, what the "early warning level" is, and the consequences, if any, to a licensee of falling below the early warning level or the concern level.	12/26/2002	Definition of BCBSA RBC levels.	Complete Response	Request #E413 received on 12/20/2002. ("Definition of BCBSA RBC levels") (1/6/03)

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
E 414	WA(4th)144	Policy Addressing the powers and fiduciary duties of directors-BCBSA Requirement per (0000012).			No Response	C&B Comment: If WA (4th) 144 - 151 have been presented in WA 4, please indicate the starting number for each request. Cake to review and comment. PREMERA RESPONSE: Premera provided requested
E 415	WA(4th)145	Domeika's memo provided to the board that discuss any potential			No Response	information on January 13, 2003. PREMERA RESPONSE: Premera provided requested
L 413	VVA(401)143	conflicts of interest per (0000012).			No response	information on January 13, 2003.
E 416	WA(4th)146	Smith Report on HIPAA Status to implement per (0000012-13)	12/20/2002	HIPAA Project Update of May 15, 2002	Complete Response	Request #E416 received on 12/20/2002. ("HIPAA Project Update of May 15, 2002") (1/6/03)
E 417	WA(4th)147	Jewell's governance committee report of May 13, 2002, re: executive compensation (0000015).			No Response	PREMERA RESPONSE: There is no report. The reference was to a report of the meeting of the Governance Committee on May 13, 2002. Minutes regarding that meeting will be provided as stated above.
E 418	WA(4th)148	King's analysis of other BCBSA conversions such as Anthem's acquisition of Trigon (0000025)			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 419	WA(4th)149	Milo's events that may effect conversion's success. (000026).			No Response	PREMERA RESPONSE: Attorney-Client Privilege.
E 420	WA(4th)150	Milo, Domeika, and Torchiana reports on transaction structure. (000026-27).			No Response	PREMERA RESPONSE: Provided on January 13, 2003
E 421	WA(4th)151	Glover's presentation on fiduciary duties applicable to the Board. (000027).		Previously provided in request WA04	Response	Request #E421 received on 12/20/2002 which states that item has been previously provided in WA 04. (1/6/03)
E 422	WA(4th)152	Most recent William Mercer Integrated Health Networks IHN Survey (Executive Compensation, Benefits, Trends and Practices)			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 423	WA(4th)153	Most recent William Mercer Blue Cross Blue Shield Executive Compensation Survey			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 424	WA(4th)154	Other relevant executive compensation surveys, if any			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 425	WA(4th)155	Current organization chart (or confirm that the organization chart included in Mercer's Executive Compensation report dated Feb. 2002 is still current and accurate)			No Response	PREMERA RESPONSE: Premera provided requested information.
E 426	WA(4th)156	Job descriptions for Executive Vice Presidents (We may also need job descriptions for the Senior Vice Presidents and VPs/EDs pending scope clarification)			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 427	WA(4th)157	The source data file burned to a CD that supports the following written premiums for the nine months ended September 30, 2002: 1) PBC Washington - \$1,389,172,984 and 2) PBC Alaska - \$218,500,188; (Written premiums balance taken from Schedule T within the quarterly statutory statements as of September 30, 2002)	1/2/2003 1/8/2003	Provided via email to all Consultants on January 2, 2003.	Incomplete Response - Response did not provide sufficient level of source detail (1/10/2003)	Provided via email to all Consultants on January 2, 2003. (1/6/03) PREMERA RESPONSE: Please provide further clarification as to what consultants are seeking.
E 428	WA(4th)158	All MTM Reports for 2002 and 2001	12/20/2002	2001 and 2002 MTM Results as reported to the BCBSA	Complete Response	Request #428 received on 12/20/2002. ("2001 and 2002 MTM Results as reported to the BCBSA") (1/6/03)
E 429	WA(4th)159	All FEP Reports for 2002	12/20/2002	2002 FEP PIP results as reported to FEPDO	Complete Response	Request #429 received on 12/20/2002. ("2002 FEP PIP results as reported to FEPDO") (1/6/03)
E 430	WA(4th)160	Listing of and copies of key reports utilized to manager/control key aspects of the Membership & Billing operations.			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 431	WA(4th)161	Copy of the first Accenture study referenced in the November 2001 study.			Complete Response	Provided a link to a web site to obtain the report.

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
E 432	WA(4th)162	1. For the year 2001, and for the year to date 2002, for each county in Washington State, provide, in electronic form (ascii or .xls), and by line of business: a. the number of Premera enrollees; b. the total premiums paid and the number of enrollees covered by those premiums; and c. the total payments to providers by category of provider and the total instances of service giving rise to those claims; for payments for hospitalization, instances of service refers to days of hospitalization. Categories of providers will include hospitals, PCPs, OB/GYNs, orthopedic, opthamologists, and pediatricians. Instances of service will be replaced with a unit based on Premera's utilization data, such as visits/1,000 insureds for physicians and days/1,000 insureds for hospitals. (Revised by John Ellis on December 26, 2002)			Incomplete Response	Teleconference held 12/23. Data expected to be provided week of January 13, 2003 Also will provide medical expense paid as total, hospital (inpt and outpt sep?) and physician breakdown. LOB detail as presented in WA 26 / 74 to separate indiv, small group, etc. 1/2/03 per Sorrin: there are no problems running the data and it will be provided by 1/17/03. PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 433	WA(4th)163	All documents, including backup documents, that were prepared in connection with Hart-Scott-Rodino reports concerning the alliance of Blue Cross of Washington and Alaska ("BCWA") and Medical Service Corporation in Eastern Washington ("MSC") in 1994 and the merger of those corporations in 1998.	1/3/2003	Bylaws, articles of incorporation and other documents in Premera's possession that were prepared in connection with the Hart-Scott-Rodino reports concerning the alliance of BCWA and MSC	Incomplete response no backup documents were provided	PREMERA RESPONSE: Please clarify what further consultants are seeking.
E 434	WA(4th)164	Documents separately showing the number of BCWA and MSC enrollees by county in Eastern Washington in November, 1994, and in June, 1998.			No Response	Sorren on 1/2/03: Premera has the 1998 data ready, is checking on the availability of the 1994 data PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 435	WA(4th)165	The Memorandum of Understanding between BCWA and MSC referred to in the BCWA-MSC Alliance Agreement, and the Exhibits to the BCWA-MSC Alliance Agreement and Plan and Agreement of Merger	12/20/2002	Memorandum of Understanding between BCWA and MSC referred to in the BCWA-MSC Alliance Agreement, and the Exhibits to the BCWA-MSC Alliance Agreement and the Plan and Agreement of merger		Request #E435 received on 12/20/2002. ("Memorandum of Understanding between BCWA and MSC referred to in the BCWA-MSC Alliance Agreement and the Plan and Agreement of Merger")
E 436	WA(4th)166	A copy of each current standard Premera provider fee schedule.	12/20/2002	Current standard Premera provider fee schedule effective 9/1/02 through 8/31/03	Incomplete Response	PREMERA RESPONSE: Please clarify consultants' response
						Documents prepared by HCS "Premera Blue Cross Methodologies" that outlines payment methodologies in WA, OR and AK for professionals and facilities claims; Clarify link between payment methodologies and fee schedule and/or rating areas with specific info @ zip code/county level Need Additional detail 1) Zip code/county definition of 5 professional rating areas 2) Confirm whether these areas remain in place with move to six Dimension rating areas (1/6/03)

Legend

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
		- Lucia Magazari		2004	(per states consultants)	1 Tovided and 1 Tentera 3 Nesponses
						HCE analysis of physician fee schedule unit cost increases from 2000-2002; Clarify link between payment methodologies and fee schedule and/or rating areas with specific info @ zip code/county level (1/6/03)
						News Briefs and other documents providing notice of fee schedule changes; Clarify link between payment methodologies and fee schedule and/or rating areas with specific info @ zip code/county level (1/6/03)
E 437	WA(4th)167	A list of the 25 procedure codes that accounted for the largest provider payments in the year 2001 and the total amounts of such payments for each of those 25 procedure codes.	1/3/2003	Top 25 Procedure Code Summaries by County by 1) allowed amounts; 2) Utilization; and 3) allowed dollars through 11/1/2002	Complete Response	
E 438	WA(4th)168	Written representations made by Premera management to Ernst & Young LLP in connection with E&Y's issuance of tax opinions related to the tax-free treatment of the conversion transaction, the application of Sec. 382 to the transaction, and the impact of the transaction on whether the conversion will result in a "material change in structure or operations".			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 439	WA(4th)169	Detailed and well-reasoned written analysis of the legal basis and risks supporting the tax opinions issued by E&Y.			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 440	WA(4th)170	Premera's analysis of the realizibility of the deferred tax asset and the computation of and need for a valuation allowance. This analysis should be provided for 2001, 2000, and 1999.			No Response	PREMERA RESPONSE: Premera provided requested information on January 13, 2003.
E 441	WA(4th)171	Analysis of the impact on future earnings projections and RBC ratios that would result if it is determined that Premera experiences a material change in structure or operations under IRC Sec 833 as a result of the conversion transaction.			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 442	WA(4th)172	Summary (in matrix form if possible) indicating, by state and local jurisdiction, the various types of tax (i.e. premium, franchise/income, sales/use, property, excise, etc.) that Premera and its affiliated members currently file returns and/or are obligated to pay taxes, the various types of tax Premera anticipates paying as a result of the conversion transaction (eg. transfer or income/franchise taxes), and a summary of the increase/decrease in the state and local tax obligations as a result of the conversion transaction. Please include any change in the manner in which any product or line of business may be taxed.			No Response	PREMERA RESPONSE: Premera provided requested information on January 13, 2003.
E 443	WA(4th)173	Please provide a copy (final or in draft form) of the ruling request to the State of Washington in connection with the tax-free treatment of the reorganization.			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 444	WA(5th)174	Agreement(s) covering the series of synthetic lease transactions with GE Capital. These transaction are referenced on pages 16902 and 9584.			No Response	PREMERA RESPONSE: Subject to confidentiality issues.

Legend

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
E 445		Exhibits A and B sent via e-mail to Peter Buck re: the following categories of information that will be required: a. Job description for each benchmark job b. Actual salary, annual bonus, long-term incentive (if eligible) paid to each incumbent in each of the past five years c. Plan documents, executive agreements (where applicable) and the value of benefits (Exhibit B) d. Turnover statistics by position level.			No Response	PREMERA RESPONSE: Interview conducted on January 8, 2003. See also # E 451
E 446		All internal or outside studies or analyses referring to the impact on Premera's financial performance of the business transition to the Dimensions plans; See letter from John Ellis to Leonnard Sorrin on December 27, 2002 for additional detail re: requests E 446- E 450. (1/6/03)			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 447		All internal or outside studies or analyses referring to the estimated or actual competitive effect of Premera's marketing of the Dimensions plans, including the timing of the transition of business, and the effect on market share, premiums, revenues, claims and other costs.			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 448		Presentations by management, or by any Premera consultant, to Premera's Board of Directors or any of its committees, or to management, regarding corporate strategy and planning and relating to the marketing of Dimensions plans.			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 449		All written correspondence and materials exchanged between Premera and any Premera consultant relating to the Dimensions plans			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 450		Minutes of meetings of Premera's Board of Directors and any of its committees referring to the Dimensions plans.			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 451		Description of Standard Employee Benefit Pkg - Health - 401(k) - Pension/Retirement - Other: e.g., Bonus/ LT Incentive Include current employee/employer contribution match info			No Response	PREMERA RESPONSE: Provided. See WA 55.
E 451		Description of Additional Exec & Sr Mgmt Benefits - SERP, Split Dollar Life/Deferred Comp - Bonus/LT Incentive - Executive Perks: Car, Memberships, etc - Other			No Response	PREMERA RESPONSE: Provided, except for current employer/employee contribution match info (to be provided by January 17).
E 452		Please provide assumptions and detailed analysis supporting the additional federal income tax that would result if the Sec. 833(b) deduction is lost as a result of the conversion transaction as presented to the Board of Directors on January 24, 2002 (bates #0016785). Please provide this analysis for the taxable year which includes the conversion transaction as well as all subsequent years through 2014 consistent with the Board presentation.			No Response	PREMERA RESPONSE: Attorney-Client Privilege.
E 456		Copies of the tax return workpapers which we flagged on December 19th and 20th as well as copies of Ernst & Young LLPs tax provision workpapers which we flagged on December 10th.			Complete Response	

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
E 457		December 31, 2002 schedule D (or comparable schedules) as soon as available,			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 458		Copy of the most recent appraisal report the company has received on their building complex in Seattle.			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
E 459		Please provide us with a budget vs. actual analysis of money spent related to the Facet system? Please segregate spending by year.			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information. Please provide copy of email sent to Ms. Bowen.
E 460		For all A/R balances greater than \$5 million (as of September 30, 2002 or December 31, 2001), please provide us with a description of the balance. Include in your description the pertinent characteristics of the business (i.e. how premiums are paid, when premiums receivable are cancelled, is there an unearned, and if so, how is the unearned calculated and recorded, etc.)			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information. Please provide copy of email sent to Ms. Bowen.
E 461		Please provide a breakdown of the prepaid expenses as of September 30, 2002 and December 31, 2001. It was previously said that a significant amount of this balance related to D&O and E&O insurance (ie. \$7.5 million at September 30, 2002). This balance seems unusually high. Please provide an explanation on why the D&O and E&O is so high?			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information. Please provide copy of email sent to Ms. Bowen.
E 462		Please provide the custodial report supporting the \$13.9 million (as of September 30, 2002) of pension plan assets. Also, please identify the components of the net pension plan asset (ie. separately showing the benefit obligation and fair value of plan assets at September 30, 2002).			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information. Please provide copy of email sent to Ms. Bowen.
E 463		Please provide the most recent actuarial report regarding the company's pension plan.			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information. Please provide copy of email sent to Ms. Bowen.
AD HOC F	OF OUT OF	70		1	-	
M HOC I	KEQUES I	Martin Staehlin requested to speak with someone regarding PBC's cost	11/8/2002	Meeting conducted on 11/08/02	Complete Response	
		allocation methodology.		-		
М		Martin Staehlin requested documentation regarding internal cost center codes	12/12/2002	See Responses to Ad Hoc Requests 803-805	Complete Response	
М		John Ellis requested to speak with someone to discuss product level marketing initiatives.	12/12/2002	Meeting conducted with Mr. Ellis on December 12, 2002.	Complete Response	
800	WA 60	Request for five years of historic operating results (Statutory and GAAP) for the Alaska businesses removed from the different segments in which those lines currently reside. We would like to see this data as far down the income statement as possible. We think we heard that a preoverhead, pre-SG&A, pre-tax "contribution" result might be possible. If it can go further (i.e. post-overhead and SG&A), that would of course be more helpful. (Requested by Tom Johnson, Signal Hill Capital)	12/11/2002	Statutory operating results broken out between WA and AK for 1997-2001 (Premera, MSC, HealthPlus); GAAP operating results for AK business is part of request WA 60	Complete Response	

Legend

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
					,	·
801	1 WA 60	Request for five years of the same data (Statutory and GAAP) for Premera Blue Cross (we think this is the right legal entity) on the same basis, excluding the Alaska business. If this is not the correct entity, what we want to see is the comparable operating data for the Washington not-for-profit business (excluding the results of stock subsidiaries). (Requested by Tom Johnson, Signal Hill Capital)	12/11/2002	See response to 800	Complete Response	
802	2 WA28	Request for any MD&A type of discussion of (1) and (2) above. (Requested by Tom Johnson, Signal Hill Capital)	12/11/2002	PBC statutory MD&A for 1997-2001; GAAP MD&A's were provided as part of request #28	Complete Response	
803	3 WA74	Request to see projections and assumptions (Statutory and GAAP) on the same basis for the same business(es). We think the Alaska businesses are already projected on a Statutory basis in the licensing application, but we have not seen those projections and assumptions yet. (Requested by Tom Johnson, Signal Hill Capital)	12/11/2002	Projections and assumptions for Alaska business were provided as part of the Alaska Form A filing and request WA 74	Complete Response	
804	1 WA25	Request for Premera consolidated balance sheet and cash flow as of September 30, 2002. (Request by Martin Staehlin, PWC)	12/12/2002	Premera consolidated balance sheet and cash flow as of September 30, 2002	Complete Response	
805	5 WA80	Request for additional cost allocation support. (Request by Martin Staehlin, PWC)	12/12/2002	Premera G&A allocations summary; 2002 Premera cost center roll-up structure; 2002 cost center details; 2002 September YTD administrative costs (by LOB by cost center)	Complete Response	
806	6 WA20	Request for additional audited Statutory Financial Statements. (Request by Martin Staehlin, PWC).	12/12/2002	LW Oregon - 1990-1996; SWL - 1991, 1993-1996; Premera HealthPlus - 1993-1996; MSC Life - 1996; MSC - 1996; PBC - 1993-1996.	Complete Response	
826 was 807	WA32	Request for copies of certain Internal Audit (non-privileged) Reports from 2001 and 2002. (Request by Brian Sipes, PWC).	12/12/2002	Non-Privileged Internal Audit Reports, dated 01/08/01, 01/11/01, 02/09/01, 04/11/01, 04/26/01, 04/30/01, 06/01/01, 06/29/01, 07/24/01, 08/08/01, 09/09/01, 11/15/01, 11/29/01, 12/20/01, 01/08/02, 01/10/02, 03/08/02, 03/20/02, 04/02/02, 04/25/02, 05/02/02, 05/09/02, 05/10/02 and 05/17/02.	Complete Response	
827 was 808	WA32	Request for updated Internal Audit List through November 2002. (Request by Brian Sipes, PWC). Request for list of internal audits planned for balance of year. (Request by Brian Sipes, PWC).	12/20/2002	2002 Internal Audit Report Index (Since June 2002) ; PBC internal audits currently open	Complete Response	
М		Request to discuss in more detail the legal, financial and reporting structure of Premera to make sure we are asking the right questions relevant to the allocation issue (i.e. If you were doing it, how would Premera think about it?). We will also need to talk to someone at Premera about the results and any onetime items affecting those results once we have had a chance to review them. To the extent an MD&A type discussion exists on any of this already, that will make the discussion quicker. Lastly, we will also need to talk to someone at Premera about the assumptions used for the projections. (Requested by Tom Johnson, Signal Hill Capital)	11/20/2002 11/26/2002 11/27/2002 12/6/2002 12/11/2002	Addressed at various meeting with Premera employees.	Complete Response	
М		Request to receive a better understanding of Premera's history and forward business strategy. I would be happy to discuss with you or John Cake how we go about this portion of our diligence. (Requested by Tom Johnson, Signal Hill Capital)	11/26/2002	Addressed during Executive Interviews on November 26- 27.	Complete Response	

Legend

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
М		Request to speak with a local Alaska Premera person. Setting up interviews with Alaska businesses for the first week in December. Our goals in speaking with the Premera representatives are two-fold: 1) To assist us in identifying a) contact names at companies who purchase large group plans from Premera in Alaska, and b) the larger insurance agents who broker individual and small group plans for Premera in both urban and rural areas of Alaska. 2) To gain a clearer understanding of the Alaska marketplace, with a special emphasis on the current state of provider relations and contracting in Alaska. (Having a solid appreciation for Premera's current business would greatly benefit us when conducting the stakeholder interviews.) (Request by Kim Jacobson, Peterson Consulting).	11/27/2002	Meeting conducted by Kim Jacobson from Peterson Consulting with Jeff Davis, GM of PBC Alaska on November 27, 2002.	Complete Response	
M		Request to discuss Blackstone approach to financial modeling and ask questions around financials at a high level to assist in doing the projection modeling. (request by Rakesh Chawla, The Blackstone Group).	11/20/2002	Meeting conducted on 11/20/02	Complete Response	
М		Request for interview with mid-level manager in Washington sales and marketing who is personally familiar with the Premera products sold in Washington, premiums, and any legal or other constraints on Premera's setting of premiums other than competitive constraints. (request by John Ellis, WA AG).	12/10/2002	Meeting conducted December 12, 2002	Complete Response	
М		Request to interview an IT employee who is personally familiar with the process of accessing Premera electronic data concerning premiums, insureds' claims, and payments to providers. (Request by John Ellis, WA AG).		Meeting conducted December 12, 2002	Complete Response	
М		Discussion Request #1: A discussion with the chief actuary of the rate development methodology and its application to the Premera individual and small group rate filings of 2001 and 2002.	12/5/2002	Meeting conducted on 12/5/02 with Audrey Halvorson (Chief Actuary) and David Braza (PWC Actuarial Dept).	Complete Response	
М		Discussion Request #2: A discussion with the expense allocation personnel in finance. What is needed is a review of the 200 strategic cost centers and their mapping to the detailed LOB or MBS experience reports. Also a walkthrough of balancing expenses by corporate entity and MBS unit.	12/6/2002	Meeting conducted on 12/06/02 with Juli Bowen and Sharilyn Campbell of PBC's Finance Department.	Complete Response	

Legend

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
		Request for a list of all companies, beginning in 1933, that eventually formed Premera BC, in order to ensure that all Alaska business has been appropriately separated from the business of Washington. Our current understanding is that only Blue Cross of Washington/Alaska had Alaska business and that began in 1957. To ensure we are correct, we would rather have a documented list of the company's history, beginning with Washington Hospital Service Association and going forward to 1997, with notes on additional added companies and the extent that other companies wrote business in Alaska, if applicable. (Request by Martin Staehlin, PWC).			No Response	PREMERA RESPONSE: See response to WA 03.
		Request for annual statements at interim periods, for example, 1956, 1957, 1967, 1977 and 1987. In this way, we would examine the 'starting point' pre-Alaska and then a review of the company at ten-year intervals up to 1997. Although if all statements were provided, it may not be necessary to see every statement schedule (such as Schedule D, for example), since only interim annual statements will initially be requested, the entire statement should be provided. The Annual Statement blanks have changed over time, and requesting certain schedules may result in gaps in the information. (Request by Martin Staehlin, PWC).			No Response	PREMERA RESPONSE: In process. See WA 20.
		Request for detailed experience exhibits by Line of Business The Line of Business (LOB or MBS) detail is critical to the actuarial analysis. It is essential to establish patterns of underwriting gains and losses over a horizon longer than the previous six years. It is also important to be able to distinguish between Washington, Alaska and other States. The Consumer MBS appears to be an amalgam of WA and AK business. We specifically require LOB or MBS detail back to 1987, and may need to reach back further in history. It may need to go back further. The underwriting margins are extremely variable by LOB over time. (Request by Martin Staehlin, PWC).			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
М		Request for detailed discussion of rating methodology and recent rate filings in order to comment on the applicability of historical experience for future projections and experience results, a detailed discussion of rating methodology and recent rate filings with the chief actuary is necessary. Additionally, we require data regarding premium rates relative to the maximum rates that could have been charged per state regulation, subset by geography and line of business. (Request by Martin Staehlin, PWC).	12/5/2002	Meeting conducted on 12/5/02 with Audrey Halvorson (Chief Actuary) and David Braza (PWC Actuarial Dept). See also response to WA 65.	Complete Response	

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
M		Request for detailed discussion of strategic cost center allocation process In order to understand the expense levels on the current internal LOB or MBS financial reports, we need a detailed walk through (with a process map) of the allocation of expenses for all Premera expenses. This review would not only allow one to tie expenses from the general ledger to MBS financial reports but also to statutory annual statements by reporting entity. (Request by Martin Staehlin, PWC).	12/5/2002	Meeting conducted on 12/05/02 with Sharilyn Campbell and Juli Bowen of PBC's Finance Department.	Complete Response	
		Request for email of Projection model We understand the Projection Model discussed last week will be made available to all consultants via email. (Request by Martin Staehlin, PWC).	12/17/2002	Projection model emailed on December 17, 2002.	Complete Response	
		Request for email of rate development methodology To begin the analysis discussed in item #3 above, we request the rate development methodology be made available via email. (Request by Martin Staehlin, PWC).			No Response	PREMERA RESPONSE: Premera is in the process of addressing requested information.
М		Request to interview CFO and staff to discuss the expense allocations, A/R, investments, other assets/liabilities, etc. (Request by Brian Sipes, PWC).	12/5/2002	Meeting conducted on 12/05/02 with Sharilyn Campbell and Juli Bowen of PBC's Finance Department.		
М		Request to interview Director of Internal Audit and staff to discuss the audit support as well as review of work papers supporting the audit and access to other reports prepared. Request for certain non-privileged Internal Audit Reports from 2001 and 2002. (Request by Brian Sipes of PWC)	12/5/2002	Meeting conducted on 12/05/02 with Quentin Powers, VP of PBC's Internal Audit Department.	Complete Response	
М		Request to interview Premera officials regarding: 1. Tax Treatment and Effects to Premera A. Qualification as Tax-Free Transactions B. Will the transaction result in Premera experiencing a "material change" under section 833? - Technical Analysis - Potential Effects C. Tax Treatment of Transfer of Ownership to Foundation D. Restriction on Use of Tax Attributes E. State Tax Effects of Conversion F. Consolidated Return Issues G. Other III. Tax Treatment of Foundation IIII. Tax Treatment of Premera Policyholders IV. Manner in Which Premera Intends to Achieve Comfort on Tax Issues A. Provisions of Plan of Conversion B. What Issues Will IRS Rulings/Tax Opinions Cover? C. Status of Rulings/Opinions (Request by Michael Callan, PWC)	12/10/2002	Meeting conducted on December 10, 2002 with John Domeika (SVP and General Counsel), Kent Marquardt (CFO) and Larry Zommick (Tax Director)	Complete Response	

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
М		Request to interview IT personnel for the General Computer Controls area. I will work with Brian to schedule these meetings for as early as possible next week, excluding the CIO meeting which I'll try to schedule for Tues/Wed so that you can attend that meeting. Alan Smit, CIO Laurie Leer Manager of IT Security John Shepard, Data Center Manager Jill Gusler, Director of Apps (Change Control, BlueCHIP) (request by Brian Sipes, PWC).	12/10/2002	Meetings conducted with: Al Smit (CIO of Premera Blue Cross) on December 10, 2002; Michael Heuer and Jill Gusler on December 11, 2002; and Donna McClure on December 11, 2002, Laurie Leer on December 18, 2002. Follow up meetings with Lorraine Mainzer on December 18 2002 and Sue Keezer on December 20, 2002. (See Magnani requests below)	Complete Response	
М		Request for interview with claims payment personnel. (Request by Brian Sipes, PWC).	12/12/2002	Meeting conducted December 12, 2002 with PBC employees Deb Brady, Cathie Peloke, Laurie Thomas and Sharilyn Campbell. Meeting with Adrian Martinez, Alice Olsen and Rachel Dewey on December 20, 2002. Meeting with Mark Brunckhorst on December 20, 2002. (See Magnani requests below)	Complete Response	
М		Request for interview with claims and premiums process and control personnel. (Request by Brian Sipes, PWC).	12/12/2002	Meeting conducted December 12, 2002 with PBC employees Deb Brady, Cathie Peloke, Laurie Thomas and Sharilyn Campbell. Meeting with Irma Kirk in Spokane on 12/19/2002. (See Magnani requests below)	Complete Response	
М		Request for interview with Quality Assurance Officer. (Request by Brian Sipes, PWC).	12/12/2002	Meeting conducted December 12, 2002 with PBC employees Quentin Powers and Jennifer Badgley.	Complete Response	
М		Follow-up questions by PWC to finance team: - Why are outstanding checks no longer being reclassed? - Can we get a listing of all nonrecurring items that are included within the September 30, 2002 numbers (ie. impairment charges, one-time income or expense charges, etc.)? - Are you aware of any unfunded commitments that the company has (ie. to fund VC type investments)? - It was mentioned in our meeting that there were no allocated items other than G&A expenses. However, we were previously under the impression that investment income was allocated. Can you please clarify? - If investment income is allocated, can you describe the method of allocation? - With regards to the physicians plan that we discussed in our meeting where the assets and liabilities are equal, can you provide me a brief explanation as to why the company administers this plan (ie. are the physicians charged an administrative fee?). - The prepaid expense account (13500) has increased by approx. \$3.5 million between Dec. 31, 2001 an September 30, 2002, what does this relate to?	12/11/2002	Follow-up Interview conducted December 11, 2002 by PWC with Sharilyn Campbell and Juli Bowen of PBC Finance team.	Complete Response	

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
М		Additional follow-up questions by PWC to finance team: What was the total cost capitalized as part of the Facet project during 2002 (September 30, 2002, and what amount has been expensed (please segregate between pre and post)? Can you provide us an overview of the nature of the experience related refund, and provide us with detail support for the calculated balance as of September 30, 2002 and December 31, 2001? Is the balance in account 27010 the liability associated with the assets accounted for within accounts 14200, 14205, 14210, 14215 & 14216? And, are there any other liabilities related to this pension plan? Can you identify the portion of the general reserve that is OCI as of September 30, 2002 (ie. comparable to the (1,966) presented separately as of December 31, 2001)? Is the ASC receivable the same as the paid claim (ie. 1:1 ratio). If so, were is the advantage to the insured?	12/11/2002	Follow-up Interview conducted December 11, 2002 by PWC with Sharilyn Campbell and Juli Bowen of PBC Finance team.	Complete Response	
М		Additional follow-up questions by PWC to finance team: - Account 13230 (A/R Miscellaneous) declined from \$9.8M to an annualized \$.5M as of September 30, 2002. What was included within the \$9.8M, and why such a significant decline? - What is included in account 17145 "Unclassified Assets", and why such a significant increase in this account from December 31, 2001 to September 30, 2002? - Can we obtain a head-count of those eligible for accrued vacation, SRP, Accrued retirement and accrued incentive as of December 31, 2001 and September 30, 2002? - Is it 5 years that the company holds unclaimed property for before submitting to the state, and is there a process in place for attempting to void these checks before this timeframe? If so, has there been significant voided checks taken back into income during 2001 or through the first nine months of 2002? - Can you identify the administrative fees & other income included within the premiums in the September 30, 2002 US GAAP financial statements? Can these reclasses be split between Washington, Alaska & Other?	12/11/2002	Follow-up Interview conducted December 11, 2002 by PWC with Sharilyn Campbell and Juli Bowen of PBC Finance team.	Complete Response	

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Request	Cross	_,_	Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
М		Additional follow-up questions by PWC to finance team: - Are there other P&L and balance sheet reclasses from G/L to consolidated Premera financial statements that need to be considered in order to remain consistent with prior years? If yes, can these reclasses be split by state (P&L only)? - Is account 41264 (Admin Fees) the same as prior year accounts 41262 and 1263? If yes, what is driving the \$8 million annualized decline in this item? - Annualized medical premiums are up \$70 million, claims M.P. is down \$9.4million and claims ASC are down by \$63.6 million. Are these fluctuations related (ie. simply being classified differently during 2002?)? - Annualized Dental premiums are down approx 9%, what are the factors driving this decrease? - Administrative and Access fee income did not exist in prior year. Were these included within another line item? If no, why such an increase during 2002? - What are the factors driving the increase in the FEP program of \$26.8 million (annualized) or 18%? - Annualized salaries are up 9% of \$11 million. What are the factors driving this increase?	12/11/2002	Follow-up Interview conducted December 11, 2002 by PWC with Sharilyn Campbell and Juli Bowen of PBC Finance team.	Complete Response	
М		Additional follow-up questions by PWC to finance team: - Is the increase in outside labor and capitalized project costs entirely attributable to the Facet project? - What are the significant components of the financial statement section "Total Subs / TPA / Reimb. Exp", and why has this balance gone from a negative \$17 million to a positive \$5.8 million (annualized) from December 31, 2001 to September 30, 2002? - Annualized program costs are up \$5 million, and annualized infrastructure costs are up \$4.3 million. What are the factors driving this increase? - What is the typical commission rate the company pays, and what percentage of the business is being developed by brokers? - What is the premium tax rate in Washington, Alaska and Oregon? - Why is there no DAC recorded for any of the companies? If the response is materiality, is there an analysis available that can support the immateriality of the non deferred balances as of December 31, 2001 and September 30, 2002?	12/11/2002	Follow-up Interview conducted December 11, 2002 by PWC with Sharilyn Campbell and Juli Bowen of PBC Finance team.	Complete Response	
		Follow-up list submitted by Brian Sipes (PWC) of PWC's outstanding items from the 12/11/2002 Finance team meeting:				
810		- List of nonrecurring items (probably none other than impairment for 2002, but may be some for 2001);	12/26/2002	Listing of non-recurring items in 2001 and through 9/30/02	Complete Response	
811		- Analysis of previous attempts to allocated net investment income between the states;	12/26/2002	Description of how investment income was allocated to line of business on 2000 annual statement.		
812		An understanding of whether the physicians retirement plan has a guaranteed return;	12/26/2002	Sample plan agreements for one physician for the Physician Deferred Compensation Plan - 12/15/87, 12/31/82, 8/1/79, 3/20/73, 1/4/78, 5/1/68	Complete Response	
813		A total amount expensed related to the Facet project (segregated between pre and post 09/30/02/);	1/8/2003	Summary of total costs, total capitalized costs, internal cost capitalized and total expensed costs relating to B&ST for 9 months ended 9/30/02 and for 11 months ended 11/30/02	Received, but not yet reviewed	

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Request	Cross		Date	Description of	Status of action on request	Consultants' Comments To Documents
No.	Ref. No.	Data Request	Provided	Documents	(per states' consultants)	Provided and Premera's Responses
	WA70	- Details of the ERRP liability;	12/26/2002	Experience rated refund detail reports for PBC & MSC as of 12/31/01 and 9/30/02		
815		Specific identification of the asset accounts backing the liability accounted for within 27010, and indication of whether there are other liability accounts involved;	12/26/2002	Listing of assets for which the liability 27010 relates	Complete Response	
817		- Head-count of employees eligible for each of the pension plans;	1/8/2003	Headcount for accrued vacation, SRP, accrued retirement and accrued incentive as of December 31, 2001 and September 30, 2002	Received, but not yet reviewed	
838		- Response to the differences in the split P&L file sent to Juli;	12/18/2002	Email from Juli Bowen (Premera Finance Dept) to Marcus Garrett (with copy to all Consultants) addressing Split P&L Issues.	Complete Response	
818		identification of any Specific items driving the increase in the infrastructure and program costs line items.	1/8/2003	Annualized program costs are up \$5 million, and annualized infrastructure costs are up \$4.3 million	Received, but not yet reviewed	
		Additional follow up items from Marcus Garrett and Brian Sipes on 12/12/02:				
816	808	Combined statement of changes in net worth for 12/31/01 and 9/30/01	12/26/2002	See request 808	Complete Response	
819	WA23	9/30/02 GAAP to Stat Worksheets	12/26/2002	GAAP to Stat worksheets as of 9/30/02 for PBC, LifeWise OR, LifeWise WA, SWL, MSC Life	Complete Response	
820		Historical Annual Reports	12/26/2002	Historical annual reports from 1948 - 1952, 1954 - 1985, 1987, 1989 - 1992	Complete Response	
807		Explanation of FEP unearned premium reserve account	12/26/2002	Explanation of FEP unearned premium reserve account	Complete Response	
808		MD&A as of September 30, 2002	12/26/2002	9/30/02 GAAP MD&A and 9/30/02 Balance Sheet, Income Statement, Changes in Equity and Cash Flow	Complete Response	
809		Description of 12/31/01 loss on fixed assets	12/26/2002	Description of 12/31/01 loss on fixed assets	Complete Response	
		Questions submitted by Kristian Magnani to PBC IT Department on 12/12/2002 (Donna McClure): 1. How often are mainframe backups performed (daily, weekly, monthly) 2. Are these backups "incremental" or "full" backups? 3. What is the tape rotation schedule? (How long do the tapes stay offsite before returning and being recycled?) 4. Over the past year, has there been a need to restore data from the off-site tapes? If so, was the restore(s) successful? What caused the need to restore from the off-site backups? 5. Over the past year, have there been any significant network outages? If so, what caused the outage, what system(s) were affected, and for how long was the downtime? What actions have been taken to mitigate similar risks from occurring in the future?			No Response	PREMERA RESPONSE: Premera provided requested information. See WA 839.
		List of documents requested by Kristian Magnani (PWC) during IT meeting on 12/11/2002 (Donna McClure): 1. IT Organizational Chart 2. Sample of performance metrics reports which she reviews to monitor IT Operations/Network functions.		See 823 for IT organization chart.	Complete Response	

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Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
		Request by John Ellis, Washington State AG's Office, on December 10, 2002 for: For each county in Washington State, provide, in electronic form (ascii or .xls), the number of Premera enrollees, total premiums paid by or for those enrollees, and total claims by category of provider for those enrollees, separately for each LOB for the year 2001, and for the year to date 2002.		See Response # 432.	Complete Response	
М		Request by Kristian Magnani (PWC) on December 12, 2002: Claims Processing Walk-through: Cathie Peloke, Director of System Procedures (any other necessary personnel).	12/20/2002	Met with Tammy Harwood on December 18, 2002. Met with Adrian Martinez, Alice Olsen and Rachel Dewey and Mark Brunckhorst on Friday December 20, 2002.	Complete Response	
М		Request by Kristian Magnani (PWC) on December 12, 2002: Premium Processing & Billing Walk-through: Irma Kirk, Manager of Membership and Billing (any other necessary personnel).	12/19/2002	Meeting held with Irma Kirk on December 19, 2002	Complete Response	
821		Request by Kristian Magnani (PWC) on December 11, 2002: (Michael Heuer/Jill Gusler) Provide Premera Change Control Policies and Procedures (including policies for emergency changes).			No Response	PREMERA RESPONSE: Premera provided requested information on January 13, 2003.
М		Request by Kristian Magnani (PWC) on December 12, 2002: (Irma Kirk) Generate a listing of key reports which her dept uses to manage/control key aspects of the Membership & Billing operations. She was going to put a list together (along w/ some sample reports) and send them off to you to then transfer to me.	12/19/2002	Meeting held with Irma Kirk on December 19, 2002	Complete Response	
825		Request by Martin Staehlin on December 13, 2002: PwC requests a meeting with underwriting staff that can separately discuss the small-group, 50 to 100 group size and 100+ group size market segments. At the meeting we wish to review the first quarter 2002 BDR reports for 50 to 100 and 100+ groups with Bates stamped pages. Please provide the entire rate quote package with Bates stamped pages.	12/26/2002	Meeting with Jim Grazko, VP of Underwriting, held on December 20, 2002. 1Q 2002 BDR Report provided.	Complete Response	
М		Request by Martin Staehlin on December 13, 2002: In addition, we wish to review the sold rates on the five following sample cases: 1. A new small group case effective 3/01/02 2. A new 100+ group case effective 1/01/02 3. A renewal small group case with rate change effective 3/01/02 4. A renewal case with less than 100% credibility (and > 0%) with rate change effective 3/01/02 5. A renewal case with 100% credibility with rate change effective 1/01/02	12/20/2002	Meeting with Jim Grazko, VP of Underwriting, held on December 20, 2002.	Complete Response	
		Martin Staehlin requested on December 13, 2002: Please provide a copy of the most recent rating manual trend update pages with Bates stamped pages. In addition, the Underwriting manual submitted for our review is dated 1998. Please provide the most recent underwriting manual for our review with Bates stamped pages.	1/6/2003	See WA 65.	Complete Response	

Legend

WA = Cantilo Preliminary Data Request (10/22/02), B = LLG&M Document request (10/24/02)), C = Signal Hill Second Document Request, D = Cantilo Supplemental Data Request (11/1/02)

Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
822		Kristian Magnani requested on December 18, 2002: 1. Screenprints of BlueCHIP security login and Menu Screens 2. Screenprints from "Procedure Write" with the sample Suspense Codes 3. Screenprint of the Suspense Review Trail (shows audit trail of which processor touched the claim for which suspense codes) 4. Sample Claims Activity Register with test data	1/3/2003	Screenprints of BlueChip security login and menu screens; screenprints from "Procedure Write" with the sample Suspense Codes; Screenprint of the Suspense Review Trail (shows audit trail of which processor touched the claim for which suspense codes); Sample Claims Activity Register with test data	Complete Response	
823		Kristian Magnani requested on December 18, 2002: (1) Computer and Network Usage Policy, (2) Email Usage Policy, (3) Confidentiality Statement (if exists), (4) The new Enterprise Wide Security Standards/Guidelines which Laurie had on her desk today and showed to us during our meeting. (5) IT Org chart	1/3/2003	Computer and Network Usage Policy; Email Usage Policy; Confidentiality Statement; New Enterprise Wide Security Standards/Guidelines; IT Org Chart	Complete Response	
824		Kristian Magnani requested on December 18, 2002 (Sue Keezer): 1. Which Unix Security Logs (SYSLOG, SU Log) are generated and reviewed? How often are these logs reviewed and by whom? Is any evidence of review maintained? What action is taken on unusual events? 2. Provide a sample (one day) of the Unix Security Logs which are reviewed. 3. RACF "SETROPTS" report.	12/20/2002 2/3/2003	Meeting held with Sue Keezer on December 20, 2002 to review questions and requested reports; Documents as requested	Complete Response	
828 829 830 831 832		Request by John Ellis on December 27, 2002: (used below, "Dimensions" includes the health care plans that Premera is marketing under that name, and all other new health care plans considered during the Business Design and Project Development segment of the Business and Systems Transformation project. Please produce the following documents:) 1. All internal or outside studies or analyses referring to the impact on Premera's financial performance of the business transition to the Dimensions plans. 2. All internal or outside studies or analyses referring to the estimated or actual competitive effect of Premera's marketing of the Dimensions plans, including the timing of the transition of business, and the effect on market share, premiums, revenues, claims and other costs. 3. Presentations by management, or by any Premera consultant, to Premera's Board of Directors or any of its committees, or to management, regarding corporate strategy and planning and relating to the marketing of Dimensions plans. 4. All written correspondence and materials exchanged between Premera and any Premera consultant relating to the Dimensions plans. 5. Minutes of meetings of Premera's Board of Directors and any of its cor		See E 446-450	Complete Response	
833		Request by Kim Jacobson of Peterson Consulting: FEP membership numbers and premiums for the last 5 years broken out for WA and AK respectively.	1/8/2003	FEP enrollment December 1997, 1998, 1999, 2000, 2001 and 9/30/02 for WA and AK	Received, but not yet reviewed	
834		Request by Kristian Magnani on December 20, 2002: 1. IT Security log in screenprint 2. Telecommute User Agreement 3. IT Security Profiles for Claims I and Claims II Processors 4. CIS Security screen prints 5. Termination and Leave of Absence Database screens 6. Network Account Policy and Audit Policy settings 7. Telecommute Workplace Agreement 8. IT Termination Procedures 9. IT Security Authorization Request form	1/3/2003	IT Security log in screenprint; Telecommute User Agreement; IT Security Profiles for Claims I and Claims II Processors; CIS Security Print Screens; Termination and Leave of Absence Database Screens; Network Account Policy and Audit Policy settings; Telecommute Workplace Agreement; IT Termination Procedures; IT Security Authorization Request form (NOTE: This document was mismarked as #831 in the January 3, 2003 Matrix)	Complete Response	

Legend

WA = Cantilo Preliminary Data Request (10/22/02), B = LLG&M Document request (10/24/02)), C = Signal Hill Second Document Request, D = Cantilo Supplemental Data Request (11/1/02)

Request No.	Cross Ref. No.	Data Request	Date Provided	Description of Documents	Status of action on request (per states' consultants)	Consultants' Comments To Documents Provided and Premera's Responses
835		Follow-up Questions by Marcus Garrett (PWC), dated December 17, 2002, and answers thereto (in email format to be forwarded to all consultants), dated December 19, 2002, by Juli Bowen (Premera Blue Cross Finance Dept.)	12/31/2002		Complete Response	
836		Request by Marcus Garrett (PWC): I Received, but not yet reviewed the electronic schedule D as of December 31, 2001 for PBC, and understand that there is not a schedule D available as of September 30, 2002. While I appreciate this fact, surely there is something comparable available. What I am attempting to do is to calculate a weighted average yield of the company's investment portfolio as of December 31, 2001 and September 30, 2002. Whatever information you can provide that will help me to do that would be appreciated.	1/8/2003	Electronic version of Schedule D as of 9/30/02 for PBC	Received, but not yet reviewed	
837		Request by Marcus Garrett (PWC): Combined Schedule D for all Premera entities or the stand alone schedule D for each of the entities (including the comparable schedule for ron-insurance companies). Again, my ultimate objective is to agree the total fixed income securities into the consolidated financial statements, and then to state what the weighted average investment yield as of December 31, 2001 and September 30, 2002 was. If there is a better schedule other than schedule D then I can use that as long as it will enable me to do what is indicated above.	1/8/2003	Electronic version of Schedule D as of 12/31/00, 12/31/01, 9/30/02 for SWL, MSC Life, LifeWise of Oregon, LifeWise of Washington	Received, but not yet reviewed	